

Term-1

S.No	Name of the Course	Academic Area	Credits
1	Managerial Communication	Communication	3.0
2	Managerial Economics	Economics & Business Policy	3.0
3	Financial Accounting	Finance	3.0
4	Marketing Management-I	Marketing	3.0
5	Human Behaviour in Organizations	Human Resource	3.0
6	Business Statistics	Operations	3.0
7	Optimization Model for Decision Making	Operations	3.0
Total Credits			21.0

Term-2

1	Written Analysis and Communication	Communication	3.0
2	Legal Aspects of Business	Economics and Business & Policy	1.5
3	Corporate Social Responsibility and Sustainability	Economics and Business & Policy	1.5
4	Corporate Finance	Finance	3.0
5	Exponential Technologies in Business	Information Technology	3.0
6	Marketing Management-II	Marketing	1.5
7	Organisational Design and Change	Human Resource	1.5
8	Operations Management-I	Operations	1.5
9	Business Research Methods	Operations	1.5
10	Strategic Management	Strategy	3.0
Total Credits			21.0

Term-3			
1	Business Ethics and Governance	Economics & Business Policy	1.5
2	Macroeconomics and Policy	Economics & Business Policy	1.5
3	Digital Commerce	Information Technology	1.5
4	Operations Management-II	Operations	1.5
5	Project Management	Operations	1.5
6	Strategic Entrepreneurship and New Age Business Models	Strategy	1.5
7	Managerial Skills for Effectiveness	Human Resource and Communication	1.5
8	Human Resource Management	Human Resource	1.5
9	Elective course/s from Specialization-I		3.0
10	Elective course/s from Specialization-II		3.0
Total Credits			18.0

Electives

From Term-3 onwards in the First Year, students are required to undertake Elective courses. A student enrolled in the PGDM programme is required to complete 43.5 credits from the Elective courses spread over Term-3 in the First year, and Term-4 to Term-6 in the Second year of the Two Year Programme. Out of the above, 1.5 credits will accrue in Term-6 from the IIP, which is usually held after Term-3.

FORE School of Management offers dual specialization to all the students enrolled in its programmes. This means that a student may specialize in at the most two Areas. In order to specialize in any Area, a student needs to take 15 credits of electives in the chosen Area of specialization. This requirement of 15 credits is both minimum and maximum. Students are not permitted to specialize in any third Area,

they are not allowed to opt for more than 9 credits out of the balance credit of courses from any ONE particular Area.

In order to provide the students opportunities to specialize in their Area of choice, each Sentient Area offers Elective courses. The Sentient Area may specify certain Elective courses as Specialization Area Pre-requisite (SAPR) courses that must be taken by those students who have chosen that Area to Specialize in.

The Elective courses are offered by the following Sentient Areas:

- Communication
- Economics & Business Policy
- Finance
- International Business
- Information Technology
- Marketing
- Human Resource
- Operations
- Strategy