

# TS SET

## Notations :

- 1.Options shown in green color and with ✓ icon are correct.
- 2.Options shown in red color and with ✗ icon are incorrect.

<b>Subject Name :</b>	MANAGEMENT
<b>Duration :</b>	180
<b>Total Marks :</b>	300
<b>Display Marks:</b>	Yes
<b>Calculator :</b>	None
<b>Magnifying Glass Required? :</b>	No
<b>Ruler Required? :</b>	No
<b>Eraser Required? :</b>	No
<b>Scratch Pad Required? :</b>	No
<b>Rough Sketch/Notepad Required? :</b>	No
<b>Protractor Required? :</b>	No
<b>Show Watermark on Console? :</b>	Yes
<b>Highlighter :</b>	No
<b>Auto Save on Console?</b>	Yes
<b>Change Font Color :</b>	No
<b>Change Background Color :</b>	No
<b>Change Theme :</b>	No
<b>Help Button :</b>	No
<b>Show Reports :</b>	No
<b>Show Progress Bar :</b>	No

## Teaching and Research Aptitude

<b>Group Number :</b>	1
<b>Group Id :</b>	270282209
<b>Group Maximum Duration :</b>	60
<b>Group Minimum Duration :</b>	60
<b>Show Attended Group? :</b>	No
<b>Edit Attended Group? :</b>	No
<b>Break time :</b>	0
<b>Group Marks :</b>	100
<b>Is this Group for Examiner? :</b>	No
<b>Examiner permission :</b>	Cant View
<b>Show Progress Bar? :</b>	No

## Teaching and Research Aptitude

<b>Section Id :</b>	270282209
<b>Section Number :</b>	1
<b>Section type :</b>	Online
<b>Mandatory or Optional :</b>	Mandatory
<b>Number of Questions :</b>	42
<b>Number of Questions to be attempted :</b>	42
<b>Section Marks :</b>	100
<b>Enable Mark as Answered Mark for Review and Clear Response :</b>	Yes
<b>Maximum Instruction Time :</b>	0
<b>Sub-Section Number :</b>	1
<b>Sub-Section Id :</b>	2702821164
<b>Question Shuffling Allowed :</b>	Yes
<b>Is Section Default? :</b>	null

Question Number : 1 Question Id : 27028215876 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No Correct Marks : 2 Wrong Marks : 0

Prior to teaching the teacher does  
బోధనకు ముందు ఉపాధ్యాయుడు చేసేది

Options :

1. ✘ Identification of objectives  
లక్ష్యాలను గుర్తించడం
2. ✘ Preparation of teaching lesson plan  
బోధన పాఠ్య ప్రణాళికను తయారు చేసుకోవడం
3. ✘ Know the interests of the students  
విద్యార్థుల ఆసక్తులను తెలుసుకోవడం
4. ✔ All of the above  
పైవన్నీ

Question Number : 2 Question Id : 27028215877 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No Correct Marks : 2 Wrong Marks : 0

Which of the following factors least contribute to effectiveness of teaching?  
క్రింది వానిలో బోధనను ప్రభావవంతంగా ఉంచడానికి దోహదపడే కారకాల్లో అత్యల్ప ప్రాధాన్యత గలదేది?

Options :

- 1.

- Teacher's knowledge of the subject.  
✖ ఉపాధ్యాయుల విషయ పరిజ్ఞానము
2. ✖ Communication skills of the teacher.  
ఉపాధ్యాయుల భావప్రసార నైపుణ్యాలు
3. ✔ Teacher's personal contacts with students.  
విద్యార్థులతో ఉపాధ్యాయునికి గల వ్యక్తిగత సంబంధాలు
4. ✖ Teacher's competence in managing the classroom transactions  
తరగతిగది నిర్వహణలో ఉపాధ్యాయుని సామర్థ్యాలు

Question Number : 3 Question Id : 27028215878 Question Type : MCQ Option Shuffling : No Is  
Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum  
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No  
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No  
Correct Marks : 2 Wrong Marks : 0

Which of the following factors least affect teaching?  
క్రింది వానిలో బోధనను అత్యల్పంగా ప్రభావితం చేసే కారకం ఏది?

Options :

1. ✖ Teacher's attitude towards teaching.  
బోధనపట్ల ఉపాధ్యాయుని వైఖరి
2. ✔ Teacher's biographical data.  
ఉపాధ్యాయుని జీవిత చరిత్రకు సంబంధించిన సమాచారం
3. ✖ Teacher's self efficacy.  
ఉపాధ్యాయుని స్వయం ప్రభావశీలత

Teacher's skill in managing and monitoring.

4. ✖ నిర్వహణ మరియు పర్యవేక్షణలో ఉపాధ్యాయుని నైపుణ్యం

Question Number : 4 Question Id : 27028215879 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No Correct Marks : 2 Wrong Marks : 0

The best way for providing value education to students is through  
విద్యార్థులకు విలువల విద్యను అందజేయడానికి అత్యంత మెరుగైన విధానం

Options :

1. ✖ Arranging lectures on values  
విలువలపైన ఉపన్యాసాలు ఏర్పాటు చేయడం
2. ✖ Discussions on spiritual texts with the students  
ఆధ్యాత్మిక గ్రంథాలపైన విద్యార్థులతో చర్చించడం
3. ✖ Organising Seminars on values related topics  
విలువలకు సంబంధించిన అంశాలతో కూడిన సెమినార్లను నిర్వహించడం
4. ✔ Mentoring the students on values development  
విలువల వికాసానికి విద్యార్థులకు సంరక్షక మార్గదర్శనం చేయడం

Question Number : 5 Question Id : 27028215880 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

The main purpose of formative evaluation is to  
రూపణ మూల్యాంకనం యొక్క ముఖ్యోద్దేశ్యం

Options :

1. ✘ Grade students' learning outcomes.  
విద్యార్థుల అభ్యసన ఫలితాలను గ్రేడింగ్ చేయడం
2. ✔ Accelerate students' learning performance.  
విద్యార్థుల అభ్యసనా నిష్పాదనను వేగవంతం చేయడం
3. ✘ Check students' performance graph.  
విద్యార్థుల నిష్పాద రేఖా చిత్రాన్ని పరీక్షించడం
4. ✘ Provide feedback to teacher effectiveness.  
ఉపాధ్యాయుల సామర్థ్యాల ప్రభావితానికి పరిపుష్టినివ్వడం

Sub-Section Number : 2  
Sub-Section Id : 2702821165  
Question Shuffling Allowed : Yes  
Is Section Default? : null

Question Number : 6 Question Id : 27028215881 Question Type : MCQ Option Shuffling : No Is  
Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum  
Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No  
Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No  
Correct Marks : 2 Wrong Marks : 0

The conclusions/findings of which type of research cannot be generalized to other  
situations?

ఏ రకమైన పరిశోధనలోని ఫలితాలను ఇతర పరిస్థితులకు సాధారణీకరించడానికి వీలుకాదు

**Options :**

1. ✘ Casual Comparative Research  
సాధారణ తులనాత్మక పరిశోధన

2. ✔ Historical Research  
చారిత్రాత్మక పరిశోధన

3. ✘ Descriptive Research  
వర్ణనాత్మకమైన పరిశోధన

4. ✘ Experimental Research  
ప్రయోగాత్మక పరిశోధన

**Question Number : 7 Question Id : 27028215882 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No Correct Marks : 2 Wrong Marks : 0**

Which of the following statements is not true in the context of participatory research?

క్రింది ప్రతిపాదనలో భాగస్వామ్య పరిశోధన (Participatory) కి సంబంధించి సరియైనది కాదు

**Options :**

1. ✘ It recognizes knowledge as power.  
ఇది జ్ఞానమే ఒక శక్తి అని గుర్తించును

2. ✘ It emphasises on people as experts.  
ఇది ప్రజలే నిష్ణాతులని నొక్కి చెప్పును

3. ✘

It is a collective process of enquiry.

ఇది ఐక్యతతో కూడిన శోధనా ప్రక్రియ

Its sole purpose is production of knowledge.

4. ✓ దీని ముఖ్యమైన ప్రాధాన్యత జ్ఞానాన్ని ఉత్పత్తి చేయడం

Question Number : 8 Question Id : 27028215883 Question Type : MCQ Option Shuffling : No Is

Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum

Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No

Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

The head teacher of a school conducts an interview session of teachers and students with a view to explore the possibility of their enhanced participation in school discipline enhancement programmes. This endeavour may be related to which type of research?

ఒక ప్రధానోపాధ్యాయుడు పాఠశాలలో క్రమశిక్షణను సాధించడం, మరియు వివిధ కార్యక్రమాలను పెంపొందించే విషయమై ఉపాధ్యాయులతో, విద్యార్థులతో ముఖాముఖి (Interview) ను ఏర్పాటు చేయు ప్రయత్నాన్ని ఏ రకమైన పరిశోధనకు సంబంధించినదిగా చెప్పవచ్చును.

Options :

Evaluation Research

1. ✘ మూల్యాంకన పరిశోధన

Fundamental Research

2. ✘ ప్రాథమిక పరిశోధన

Action Research

3. ✓ చర్యాత్మక పరిశోధన

Applied Research

4. ✘ అనువర్తిత పరిశోధన



Question Number : 9 Question Id : 27028215884 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No Correct Marks : 2 Wrong Marks : 0

A detailed description of methodology of research is not required in పూర్తిస్థాయి పరిశోధన పద్ధతి క్రింది దానికి అవసరములేదు

Options :

1. ✘ Doctoral level Thesis  
డాక్టరేట్ స్థాయి పరిశోధనా సైద్ధాంతిక గ్రంథం
2. ✘ Master level thesis  
మాస్టర్ లెవెల్ పరిశోధనా సైద్ధాంతిక గ్రంథం
3. ✘ Post-graduate level dissertation  
పి.జి.స్థాయి పరిశోధనా డిసెర్టేషన్
4. ✔ Conference Paper  
సదస్సుకు సంబంధించిన పరిశోధనా పత్రం

Question Number : 10 Question Id : 27028215885 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No Correct Marks : 2 Wrong Marks : 0

From the following list of statements identify the set, which DOES NOT have negative implications for 'research ethics':

క్రిందనివ్వబడిన ప్రతిపాదనలలో ఏది 'పరిశోధనలో నైతికతకు' వ్యతిరేకమైనది కాదు

Options :

1. ✓ A researcher critically looks at the findings of another research.  
ఒక పరిశోధకుడు ఇతర పరిశోధనా ఫలితాల్ని విమర్శనాత్మకంగా గమనించడం

2. ✘ Related studies are cited without proper references.  
సరైన రెఫరెన్స్లు లేకుండా సంబంధిత అధ్యయనాలను సూచించడం

3. ✘ Conduct of practitioner is screened in terms of reported research evidences.  
పరిశోధకుని సత్యాలను పరిశోధనా నివేదిక ఋజువుల ఆధారంగా

4. ✘ Both policy making and policy implementing processes are regulated in terms of preliminary studies.  
పాలసీలను తయారు చేయడం, అమలు చేయడం అనే ప్రక్రియ ఇంతకు ముందు చేసిన అధ్యయనాలను నియంత్రించడం ద్వారా

Sub-Section Number : 3

Sub-Section Id : 2702821166

Question Shuffling Allowed : No

Is Section Default? : null

Question Id : 27028215886 Question Type : COMPREHENSION Sub Question Shuffling Allowed : No Group Comprehension Questions : No Question Pattern Type : NonMatrix Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Question Numbers : (11 to 15)

Question Label : Comprehension

**Read the passage and answers the questions from 11 to 15:**

We have achieved freedom. A country and a people that by every test are a unity have been arbitrarily divided. And the wound will take long to heal; for, as Mr. Nehru has sadly remarked, "division has taken place in the hearts of the people of India." But it is idle to brood over what has happened and foolish to get angry and cast about for scapegoats. Many think that there is bound to be a reunion when there has been time enough for people to reflect coolly on the disastrous consequences of this unnatural partition. The responsible leaders have shown a praiseworthy desire to conciliate the minorities and to reassure them. But so long as Lahore, Calcutta, and other big cities remain in the grip of madmen drunk with blood and the civil power stands helpless in the face of organised murder and loot, it is idle to expect the minority communities to be satisfied with verbal assurances however ample. From today the responsibility for ending this disgraceful state of affairs is solely ours. Neither the Government of India nor that of Pakistan must overlook the fact that our new-won freedom is itself gravely menaced by this chronic lawlessness.

We have won freedom. And the first thing our people must learn is that it is no picnic. They will have to gird their loins and work as they have never worked before. Any number of paper plans will not usher in the millennium if we go on interminably arguing their relative merits. The consensus of instructed opinion in the country is that our urgent need is to increase production. Dr. John Matthai argued that like all national movements for freedom ours too, has had to lean heavily on vested interests and the latter have taken the fullest advantage of this; and that a determined effort should now be made to shake off this strangle-hold and this could be done, and the energy released by the achievement of freedom could be best utilized by casting vested interests for the role of enemy as we cast British Imperialism for that role till the other day. Those who led the fight for freedom yesterday may themselves come to be regarded as vested interests by their self-styled successors of to-day who claim to lead the struggle for economic equality.

11 నుంచి 15 వరకు గల ప్రశ్నలకు సంబంధించిన పాఠ్యభాగము ఈ క్రింద ఇవ్వబడినది. దానితో పాటు 5 బహుళ ఐచ్ఛిక ప్రశ్నలు ఇవ్వబడినవి. సరైన జవాబు ఎంచుకొని రాయండి. మొము స్వేచ్ఛను సాధించాము. ఏ పరీక్ష ద్వారా అయిన ఐక్యత మరియు ప్రజల ఏకత్వం ఏకపక్షంగా విభజించబడినది. గాయం నయం కావడానికి సమయం పడుతుంది. నెహ్రూ విచారంతో పేర్కొన్నట్లు, ' భారత ప్రజల హృదయాలలో విభజన జరిగింది'. కాని జరిగిన దానిని గురించే ఆలోచిస్తూ, దానికి కారణమైన వారిని నిందిస్తూ కోపం తెచ్చుకోవడం మూర్ఖత్వమే అవుతుంది. ఈ అసహజమైన విభజన యొక్క ఫోరమైన పరిణామాలపై నెమ్మదిగా ప్రతిస్పందిస్తూ తగినంత సమయం ఉన్నప్పుడు, పునః కలియకకు అవకాశం ఉన్నట్లు చాలా మంది భావిస్తారు . భాద్యయిత నాయకులు మైనారిటీలను ఓదారుస్తూ వారికి భరోసా ఇవ్వటానికి ప్రశంసనీయమైన చొరవ చూపించారు. అయితే లాహోరు, కలకత్తా మరియు ఇతర పెద్ద నగరాలు రక్త దాహపు మత్తులో ఉండగా, సివిల్ అభికార వ్యవస్థీకృత హత్య మరియు దోపిడీలను నివారించడంలో నిస్సాహాయంగా నిలిచాయి. మైనారిటీ వర్గాలకు శభ్ హామీలు మాత్రమే ఉపశమనాన్ని ఇవ్వలేక పోయాయి. ఈ రోజు నుండి ఈ అవమానకరమైన పరిస్థితికి స్వస్థిపలికే భాద్యత మాది మాత్రమే. భారత దేశం లేదా పాకిస్తాన్ ప్రభుత్వాలు ఈ గూతన దీర్ఘకాల స్వాతంత్ర్యం మరియు అన్యాయం వల్ల తీవ్రంగా దెబ్బ తిన్నాయి అనే విషయాన్ని మరిచి పోవద్దు. మాకు స్వేచ్ఛ లభించింది. మా ప్రజలు తెలుసుకోవలసిన మొదటి విషయం ఏమిటంటే ఇది ఒక పిక్సిక్ కాదని. వారు తమ నడుము బిగించి పని చేయడానికి ముందుకు రావాలి కాని జరిగిన దానిగురించి చల్లస్తూ సమయాన్ని వృధా చేయడం అవివేకం మరియు అకారణంగా ఇతరులను నిందించడం కాలాన్ని వృధా చేయడమే అవుతుంది. రానున్న శతాబ్ది కాలంలో కాగితాలపై ఎన్ని ప్రణాళికలు వేసుకున్నా, లభాలు మరియు లోసుగుల గురించిన చర్చ మాత్రమే ఒక దినా నిర్దేశం చేయలేదు. మేజారిటీ ప్రజల అభిప్రాయం ప్రకారం మన ప్రధానమైన అవసరం ఉత్పత్తిని పెంచడం. Dr. John Matthai వాదన ప్రకారం స్వేచ్ఛ కోసం అన్ని ఉద్యమాలమాదిరిగా స్వలాభాపేక్షతో పూర్తిగా సమాయానుకూలంగా స్వప్రయోజనాల కోసం ఉద్యమ కారులు ప్రయత్నించారు. ప్రస్తుతం ఒక నిర్ణయాత్మకమైన ప్రయత్నం ఆ దిశగా చేయవలసి ఉన్నది. అది సాధ్యమే. దీని వల్ల సాదించుకోన్న శక్తిని స్వలాభాపేక్ష కోసం ప్రాకులాడే వ్యక్తుల స్వప్రయోజనాలను నిరోధిస్తూ ప్రత్యేక పాత్రను పోషించాల్సి ఉంటుంది. నిన్న మొన్నటి వరకు బ్రిటీషు సామ్రాజ్య వాద శక్తుల్ని ఇలాగే ఎదుర్కొన్నాము. నిన్నటి వరకు స్వాతంత్ర్యం కోసం పొరాడినవారే స్వలాభాపేక్ష తో ప్రస్తుత స్వాభలంభన వారసులుగా ఆర్థిక సమానత్వం కోసం ముందు కు వస్తున్నారు.

### Sub questions

Question Number : 11 Question Id : 27028215887 Question Type : MCQ Option Shuffling : No  
 Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
 Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
 Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
 No

Correct Marks : 2 Wrong Marks : 0

How was the country's freedom threatened?

దేశం యొక్క స్వేచ్ఛ ఎలా ప్రమాద స్థితిలో పడింది?

Options :

War

1. ✘ యుద్ధం

Partition

2. ✘ విభజన

Discrimination of human beings

3. ✔ మానవుల వివక్ష

Lack of independence

4. ✘ స్వాతంత్ర్యం లేకపోవడం

Question Number : 12 Question Id : 27028215888 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

No

Correct Marks : 2 Wrong Marks : 0

Which one of the following is correct?

ఈ క్రింది వాటిలో సరైనది ఏది?

Options :

1. ✔

Dr. John Matthai critically said that all national movements for freedom depended on beneficial things.

డాక్టర్ జాన్ మత్తై విమర్శనాత్మకంగా స్వేచ్ఛ కోసం సాగిన అన్ని జాతీయ ఉద్యమాలు

లాభదాయకమైన విషయాలపై ఆధార పడ్డాయని డా. జాన్ మత్తై విమర్శనాత్మకంగా పేర్కొన్నారు.

Dr. John Matthai pointed out that all national movements for freedom depended on public revolt.

స్వాతంత్ర్యం కోసం జరిగిన అన్ని జాతీయ ఉద్యమాలు ప్రజా తిరుగుబాటుపై డా. జాన్ మత్తై ఆధార పడ్డాయని సూచించారు.

2. ✖

Dr. John Matthai mentioned that most of the national movements are started to receive independence but they became political movements.

డా. జాన్ మత్తై మాట్లాడుతూ చాలా జాతీయ ఉద్యమాలు స్వాతంత్ర్యం పొందడం కోసం ప్రారంభించబడ్డాయి. కాని అవి రాజకీయ ఉద్యమాలుగా మారాయి అని పేర్కొన్నారు.

3. ✖

Dr. John Matthai uttered clearly that no national movement is successful unless it has politics in it.

రాజకీయాలు లేకుంటే ఏ జాతీయ ఉద్యమం విజయవంతం కాదని స్పష్టంగా డాక్టర్ జాన్ మాట్తై చెప్పాడు.

4. ✖

**Question Number : 13 Question Id : 27028215889 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**

**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On**

**Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**

**No**

**Correct Marks : 2 Wrong Marks : 0**

What is the main idea that expressed by Dr. John Matthai in the above paragraph?

పై పేరాలో డాక్టర్ జాన్ మాట్తై చెప్పిన ముఖ్యమైన ఆలోచన ఏమిటి?

**Options :**

It is about colonialism

1. ✘ ఇది వలసవాదానికి సంబంధించినది

It is about partition

2. ✘ ఇది విభజనకు సంబంధించినది.

It is about human values

3. ✘ ఇది మానవ విలువలకు సంబంధించినది

It is about imperialism

4. ✔ ఇది సామ్రాజ్య వాదానికి సంబంధించినది

**Question Number : 14 Question Id : 27028215890 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**

**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On**

**Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**

**No**

**Correct Marks : 2 Wrong Marks : 0**

According to the writer, India and Pakistan partition is \_\_\_\_\_

రచయిత ప్రకారం, భారతదేశం మరియు పాకిస్తాన్ విభజన అనేది \_\_\_\_\_

**Options :**

Natural

1. ✘ సహజమైనది

Compulsory

తప్పనిసరైనది

2. ✘

Odd

అసహజమైనది

3. ✔

Inevitable

అనివార్యమైనది

4. ✘

Question Number : 15 Question Id : 27028215891 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

'The wound will take long to heal.' The word 'wound' represents \_\_\_\_\_

'గాయము నయం కావడానికి చాలా సమయం పడుతుంది.' ఈ వాక్యంలో 'గాయం'

అనే పదం తీసిని సూచిస్తుంది :

Options :

Deaths occur in World War II

1. ✘ రెండవ ప్రపంచ యుద్ధంలోని మరణాలను

Partition

విభజనను

2. ✔

3. ✘



Nehru's sign on papers of India and Pakistan division

భారతదేశం మరియు పాకిస్తాన్ విభజన పత్రాలపై నెహ్రూ సంతకాన్ని

Reunion of the two countries

రెండు దేశాల పునఃకలయికను

4. ✘

Sub-Section Number :	4
Sub-Section Id :	2702821167
Question Shuffling Allowed :	Yes
Is Section Default? :	null

Question Number : 16 Question Id : 27028215892 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

One of the following should be avoided for effective communication. Find it out?

క్రిందివాటిలో ఒకటి సమర్థవంతమైన సంభాషణకు దూరంగా ఉండాలి. దాన్ని  
కనుగొనండి?

Options :

1. ✘ Intercultural awareness  
సంస్కృతుల మధ్య అవగాహన

2. ✔ Ambiguity  
సందిగ్ధత

3. ✘

Appearance of speaker

వక్త యొక్క రూపం

Physical disabilities

4. ✖ శారీరక వైకల్యాలు

Question Number : 17 Question Id : 27028215893 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

No

Correct Marks : 2 Wrong Marks : 0

Which of the following are the characteristic features of an effective classroom?

సమర్థవంతమైన తరగతికి ఉండవలసిన కొన్ని లక్షణాలేమిటి ?

1. Learning is student centered.

అభ్యసనము విద్యార్థి కేంద్రీకృతమై ఉంటుంది

2. Only teachers must be engaged.

ఉపాధ్యాయులు మాత్రమే పాల్గొనాలి

3. Instruction is varied.

భోధన వైవిధ్యంగా ఉంటుంది.

4. Learning is related to life.

నేర్చుకోవడం అనేది జీవితానికి సంబంధించినది

5. That which has a feedback.

దీనికి అభిప్రాయం ఉండేది

6. Students are engaged.

విద్యార్థులు పాల్గొనడం

Select the correct answer from the codes given below:

క్రింది ఇవ్వబడిన సంకేతం నుండి సరైన సమాధానం ఎంచుకోండి:

Options :

1. ✘ 1, 2, 3, 5

2. ✔ 1, 3, 4, 6

3. ✘ 1, 3, 5, 6

4. ✘ 1, 2, 4, 5

**Question Number : 18 Question Id : 27028215894 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

Which of the following is not true?

వీటిలో ఏది నిజం కాదు?

**Options :**

We can learn to become better communicators through enhancing self-awareness and self-knowledge

స్వీయ-అవగాహన మరియు స్వీయ-విజ్ఞానాన్ని పెంపొందించడం ద్వారా మనం ఉత్తమ సమాచార ప్రసారకర్తలు కావాలని నేర్చుకోవడం

1. ✘

The forms of non-verbal communication include facial expressions, eye contact, and personal appearance.

అశాబ్దిక సమాచార మార్పిడి యొక్క రూపాలు ముఖ కవళికలు, కంటి సంకేతాలు మరియు వ్యక్తిగత రూపాన్ని కలిగి ఉంటుంది

2. ✘

3.

Non-verbal cues are not different from culture to culture.

అశాబ్దిక సూచనలు ఒక సంస్కృతి నుండి మరో సంస్కృతికి భిన్నంగా లేకపోయాయి



Active listening skills can be used to develop awareness and monitor the non-verbal cues of others.

చురుకైన శ్రవణ నైపుణ్యాలు అవగాహన పెంపొందించడానికి మరియు ఇతరుల అశాబ్దిక సంకేతాలను పర్యవేక్షించడానికి ఉపయోగించుట.

4. ✘

Question Number : 19 Question Id : 27028215895 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Feedback is always appreciated. It motivates people to improve. The characteristics of effective feedback

అభిప్రాయం ఎల్లప్పుడూ ప్రశంసించబడుతుంది. ఇది ప్రజలను మెరుగుపరచడానికి ప్రోత్సహిస్తుంది. \_\_\_\_\_ సమర్థవంతమైన అభిప్రాయం యొక్క లక్షణం

Options :

It should be regular

1. ✘ ఇది క్రమంగా ఉండాలి

It should be non-reciprocal

2. ✘ ఇది పరస్పరం కానిదిగ ఉండాలి

It should include recommendations for improvement

3. ✘ ఇది మెరుగుదల కొరకు సిఫార్సులను కలిగి ఉండాలి

4. ✓ It should be based on information which is objective by first hand observation  
ఇది ప్రాథమిక పరిశీలన చేత వచ్చిన విషయ నిష్ఠితో కూడిన సమాచారం పై ఆధార పడటం

Question Number : 20 Question Id : 27028215896 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Media is important because it is a

మీడియా ముఖ్యమైనది ఎందుకంటే మీడియా అనేది \_\_\_\_\_

Options :

1. ✘ Communicative source  
సమాచార ప్రసార ఆధారము
2. ✘ Money earning machine  
డబ్బు సంపాదించి పెట్టే యంత్రం
3. ✓ Benchmark to follow  
ఒక స్థాయిని అనుసరించటం
4. ✘ Medium for politicizing  
రాజకీయాలకు మాధ్యమం

Sub-Section Number :

5

Sub-Section Id :

2702821168

Question Shuffling Allowed :

Yes

Is Section Default? :

null

Question Number : 21 Question Id : 27028215897 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

A train crosses two persons who are cycling in the same direction in 12 and 18 seconds respectively. If the speeds of the two persons cycles are 9 and 18 kmph respectively, then the length of the train is (in meters)

ఒక రైలు, అదే దిశలో సైకిల్ పై వెళుతున్న ఇద్దరు వ్యక్తులను వరుసగా 12 మరియు 18 సెకన్ల సమయంలో దాటినది. ఇద్దరు వ్యక్తుల సైకిల్ వేగములు గంటకు కిలోమీటర్ల లో 9 మరియు 18 గా ఉన్నచో, అప్పుడు రైలు పొడవు (మీటర్లలో)

Options :

1. ✘ 18

2. ✘ 36

3. ✘ 54

4. ✔ 90

Question Number : 22 Question Id : 27028215898 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Two taps A and B can fill an empty tank independently in 2 and 3 hours respectively. If both the taps are opened simultaneously, then in how many minutes can they fill the tank?  
రెండు ఖులాయిలు A మరియు B లు ఒక తొట్టిని వరుసగా 2 మరియు 3 గంటల్లో స్వతంత్రముగా నింపగలవు. ఒకేసారి రెండు ఖులాయిలు తెరిస్తే, ఆ తొట్టి ఎన్ని నిమిషాలలో నిండుతుంది?

**Options :**

1. ✘ 36

2. ✔ 72

3. ✘ 90

4. ✘ 120

**Question Number : 23 Question Id : 27028215899 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

A person wants to buy 6 kg of tomatoes and 7 kg of potatoes, which together would cost Rs. 190. In the market as tomatoes were very good, then he decides to buy 2 kg more tomatoes and 6 kg less potatoes and spent only Rs. 170. Then the price of 1 kg of tomatoes is

ఒక వ్యక్తి 6 కిలోల టమోటాలను మరియు 7 కిలోల బంగాళాదుంపలను, రెండు కలిపి 190 రూపాయల ఖర్చుతో కొనుగోలు చేయాలని అనుకున్నాడు. మార్కెట్లో టమోటాలు చాలా బాగున్నాయి, అప్పుడు అతను టమోటాలు 2 కిలోలు ఎక్కువగా మరియు బంగాళాదుంపలు 6 కిలోలు తక్కువగా కొనుగోలు నిర్ణయించుకున్నాడు మరియు కొనుగోలుకు 170 రూపాయలు మాత్రమే ఖర్చు అయినది. 1 కిలో ధర టమోటాలు?

**Options :**

1. ✘ 10

2. ✖ 15

3. ✔ 20

4. ✖ 25

**Question Number : 24 Question Id : 27028215900 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

A company gives a discount of 15% on the marked price and makes a profit of 19%. What percentage, did the product mark over the original price ?

ఒక సంస్థ గుర్తింపు ధరలో 15% డిస్కాంట్ ని ఇస్తుంది మరియు 19% లాభాన్ని పొందుతుంది. ఉత్పత్తి అసలు ధర మీద ఎంత శాతానికి ఎక్కువ గుర్తింపు ధర ఉంది ?

**Options :**

1. ✖ 15

2. ✖ 19

3. ✖ 34

4. ✔ 40

**Question Number : 25 Question Id : 27028215901 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**



Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

In a certain language, if the word 'BASKET' is coded as 'UFLTBC', then the word 'SIMPLE' is coded as

ఒక నిర్దిష్ట భాషలో, 'BASKET' అనే పదం కోడ్ 'UFLTBC' అయితే, అప్పుడు ఆ భాషలో 'SIMPLE' అనే పదం కోడ్

Options :

1. ✘ FMQNJG

2. ✘ MFNQJT

3. ✔ FMQNJT

4. ✘ FMQGNJ

Sub-Section Number :

6

Sub-Section Id :

2702821169

Question Shuffling Allowed :

Yes

Is Section Default? :

null

Question Number : 26 Question Id : 27028215902 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

Missing group of letters in the following is  
కింది క్రమంలో లోపించిన అక్షరాల సమూహం

AZBY : CXDW :: EVFU: \_\_\_\_

Options :

1. ✘ TGSH

2. ✘ GSTH

3. ✘ GHTS

4. ✔ GTHS

Question Number : 27 Question Id : 27028215903 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

The missing number in the sequence: 7, 20, 47, 94, 167, \_\_\_\_\_ is  
అనుక్రమంలో లోపించిన సంఖ్య: 7, 20, 47, 94, 167, \_\_\_\_\_ .

Options :

1. ✘ 216

2. ✔ 272

3. ✘ 226

Question Number : 28 Question Id : 27028215904 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

The odd one among the following letters is  
కింది వానిలో నున్న, ఒక సరిపోలని అక్షరా లు

Options :

1. ✓ DU

2. ✖ AZ

3. ✖ CX

4. ✖ BY

Question Number : 29 Question Id : 27028215905 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

In a class of 280 students, 210 students passed in Chemistry and 220 students failed in Mathematics. 40 students failed in both the subjects. Then how many students in the class failed only in chemistry?

ఒక తరగతిలో నున్న 280 మంది విద్యార్థులలో, 210 మంది రసాయన శాస్త్రములో ఉత్తీర్ణత సాధించారు, మరియు 220 మంది విద్యార్థులు గణితశాస్త్రంలో విఫలమయ్యారు. 40 మంది విద్యార్థులు రెండింటిలోను విఫలమయ్యారు. అప్పుడు తరగతిలో నున్న విద్యార్థులలో రసాయనశాస్త్రములో మాత్రమే విఫలమైన వారు ఎందరు?

**Options :**

1. ✘ 40

2. ✔ 30

3. ✘ 20.

4. ✘ 50

**Question Number : 30 Question Id : 27028215906 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**

**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On**

**Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**

**No**

**Correct Marks : 2 Wrong Marks : 0**

How is A's mothers fathers son related to A's father.

A యొక్క తల్లికి తండ్రి యొక్క కొడుకు, A యొక్క తండ్రికి ఏమౌతాడు.

**Options :**

1. ✘ Brother సోదరుడు

2. ✘ Uncle మామ

3. ✓ Brother in law బావ / బావమరిది

Father

4. ✘ తండ్రి

Sub-Section Number : 7  
Sub-Section Id : 2702821170  
Question Shuffling Allowed : No  
Is Section Default? : null

Question Id : 27028215907 Question Type : COMPREHENSION Sub Question Shuffling Allowed : No Group Comprehension Questions : No Question Pattern Type : NonMatrix Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No  
Question Numbers : (31 to 35)  
Question Label : Comprehension

Note: The questions Q. 31 to Q. 35 are based on the following information.

గమనిక: ప్రశ్నలు Q. 31 నుండి Q. 35 వరకు, కింది సమాచారం ఆధారంగా ఉన్నాయి.

In India, the total number of color televisions sold by different companies in the year 2015 and 2016 were 45 and 55 lakhs respectively. The percentage of different companies sold is presented in the table.

భారతదేశంలో 2015 మరియు 2016 సంవత్సరాల్లో వివిధ సంస్థలు వరుసగా 45, 55 లక్షల రంగు టెలివిజన్లను విక్రయించెను. వివిధ సంస్థలు విక్రయించిన శాతం పట్టికలో ఇవ్వబడింది.

Company of Color Television రంగు టెలివిజన్లయొక్క సంస్థలు	2015 (in percentages శాతములలో)	2016 (in percentages శాతములలో)
Videocon వీడియోకాన్	21	22
Samsung శాంసంగ్	18	20
L. G. ఎల్ జీ	14	15
Onida ఒనిడా	13	10
Phillips ఫిలిప్స్	11	7
BPL బీపీల్	10	8
Aiwa ఐవా	6	6
Other companies ఇతరములు	7	12

### Sub questions

Question Number : 31 Question Id : 27028215908 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

No

Correct Marks : 2 Wrong Marks : 0

Which company has maximum increase in the number of units sold in 2016 when compared with 2015?

2015తో పోలిస్తే, 2016లోని విక్రయములో, ఏ సంస్థ యొక్క యూనిట్ల సంఖ్య అత్యధికంగా పెరిగింది?

Options :

1. ✖ vedeocon వీడియోకాన్

2. ✘ L G ఎల్ జీ

3. ✔ Samsung శాంసంగ్

4. ✘ Others ఇతరములు

Question Number : 32 Question Id : 27028215909 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

The percentage of units sold by Videocon, out of sold units in the two years together is  
రెండు సంవత్సరాలలో విక్రయించిన మొత్తం యూనిట్లలో, వీడియోకాన్ విక్రయించినది ఎంత  
శాతం యూనిట్లు?

Options :

1. ✘ 21.00

2. ✘ 21.50

3. ✔ 21.55

4. ✘ 22.00

Question Number : 33 Question Id : 27028215910 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

The number of units sold (in lakhs) by others is increased in 2016 compared with 2015 is  
2015 తో పోలిస్తే 2016 లో, ఇతరులచే విక్రయంపగా పెరిగిన యూనిట్ల సంఖ్య. (లక్షలలో)

Options :

1. ✘ 3.15

2. ✔ 3.45

3. ✘ 6.60

4. ✘ 9.75

Question Number : 34 Question Id : 27028215911 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

The number of units of Phillips sold in 2016 compared with 2015, the number of units sold decreased is

2015 తో పోలిస్తే, ఫిలిప్స్ విక్రయించిన యూనిట్ల సంఖ్య 2016 లో, విక్రయములో తగ్గిన యూనిట్ల సంఖ్య (లక్షలలో)

Options :

1. ✘ 0.1

2. ✘ 0.35



3. ✘ 1.0

4. ✔ 1.1

Question Number : 35 Question Id : 27028215912 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

The percentage of units sold by Onida, in the two years together is  
రెండు సంవత్సరాలలో కలిపి వీడియోకాన్ విక్రయించిన మొత్తం యూనిట్ల శాతం

Options :

1. ✘ 0.35

2. ✔ 11.35

3. ✘ 5.5

4. ✘ 5.85

Sub-Section Number : 8  
Sub-Section Id : 2702821171  
Question Shuffling Allowed : Yes  
Is Section Default? : null

Question Number : 36 Question Id : 27028215913 Question Type : MCQ Option Shuffling : No

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**  
**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On**  
**Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**  
**No**

**Correct Marks : 2 Wrong Marks : 0**

DOS stands for  
DOS అంటే

**Options :**

1. ✓ Disk Operating System  
డిస్క్ ఆపరేటింగ్ సిస్టమ్

2. ✘ Disk operating session  
డిస్క్ ఆపరేటింగ్ సెషన్

3. ✘ Digital Operating System  
డిజిటల్ ఆపరేటింగ్ సిస్టమ్

4. ✘ Digital Open system  
డిజిటల్ ఒపెన్ సిస్టమ్

**Question Number : 37 Question Id : 27028215914 Question Type : MCQ Option Shuffling : No**  
**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**  
**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On**  
**Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**  
**No**

**Correct Marks : 2 Wrong Marks : 0**

The term used to describe all physical components of a computer is;  
కంప్యూటర్లోని భౌతిక భాగాలను వివరించడానికి వాడే పదం.

**Options :**

1. ✘ Software  
సాఫ్ట్‌వేర్
2. ✘ Shareware  
షేర్‌వేర్
3. ✔ Hardware  
హార్డ్‌వేర్
4. ✘ Firmware  
ఫర్మ్‌వేర్

**Question Number : 38 Question Id : 27028215915 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

In Internet terminology, what does the acronym WYSIWYG stand for?

ఇంటర్నెట్ సాంకేతికతలో సంక్షిప్త పదం WYSIWYG దేన్ని సూచిస్తుంది

**Options :**

1. ✘ Why You Saw Is What You Got
2. ✔ What You See Is What You Get
3. ✘ Where You See Is Where You Got

4. ✖ What You See Is What You Got

Question Number : 39 Question Id : 27028215916 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

The program used to prevent unauthorized user on internet from reading files in a LAN is

అనుమతి లేని వాడకందార్లు ఇంటర్ నెట్ ద్వారా LANలో ఫైల్స్ చదవడాన్ని అరికట్టే సాఫ్ట్‌వేర్

Options :

1. ✔ Firewall  
ఫైర్ వాల్

2. ✖ Brickwall  
బ్రిక్‌వాల్

3. ✖ Telewall  
టెలివాల్

4. ✖ Cold wall  
కోల్డ్ వాల్

Question Number : 40 Question Id : 27028215917 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

**Correct Marks : 2 Wrong Marks : 0**

The expansion of abbreviation MOOC is  
MOOC అంటే

**Options :**

1. ✓ Massive Open Online Course
2. ✘ Massive online open College
3. ✘ Management open online course
4. ✘ Management online open college

**Sub-Section Number :** 9  
**Sub-Section Id :** 2702821172  
**Question Shuffling Allowed :** Yes  
**Is Section Default? :** null

**Question Number : 41 Question Id : 27028215918 Question Type : MCQ Option Shuffling : No**  
**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**  
**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On**  
**Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**  
**No**

**Correct Marks : 2 Wrong Marks : 0**

How much total solar energy that is reaching earth is used in the evaporation of water on earth to join in hydrological cycle?

నీటి చక్రంలో పాల్గొనటకు, భూమికి చేరే ఎంత సూర్యశక్తి భూమి మీద నీటిని ఆవిరి చేయుటకు కావలెను?

**Options :**

1. ✓ 1/4
2. ✘ 1/3

3. ✘  $\frac{1}{2}$

4. ✘  $\frac{1}{8}$

Question Number : 42 Question Id : 27028215919 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

In which country, the Sihwa Lake Tidal Power station is present ?  
ఏ దేశంలో షిహ్వా సరస్సు టైడల్ పవర్ స్టేషన్ కలదు?

Options :

China  
1. ✘ చైనా

Canada  
2. ✘ కెనడా

South America  
3. ✘ దక్షిణ అమెరికా

South Korea  
4. ✔ దక్షిణ కొరియా

Question Number : 43 Question Id : 27028215920 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

The main cells that get effected by HIV are  
HIV వల్ల ప్రభావం చెందే ముఖ్య కణాలు

Options :

1. ✓ WBC  
డబ్ల్యుబీసీ
2. ✗ RBC  
ఆర్బీసీ
3. ✗ Hepatocytes  
కాలేయకణాలు
4. ✗ Neurons  
నాడీ కణాలు

Question Number : 44 Question Id : 27028215921 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

Lignite is a variety of  
లిగ్నైట్ ఒక రకమైన

Options :

1. ✗ Renewable resource  
పునరుత్పాదన వనరు

2. ✘ Crude oil  
ముడి చమురు

3. ✔ Brown coal  
గోధుమ బొగ్గు

4. ✘ Combustible gaseous mixture  
మండు స్వభావము కల వాయు మిశ్రమము

Question Number : 45 Question Id : 27028215922 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Ozone trends panel was set up by  
ఓజోన్ క్రమాన్ని నిర్ధారణచేయు సంఘమును వీరు స్థాపించారు.

1. NASA
2. WMD
3. SHAR
4. UNEP

Options :

1. ✘ 1

2. ✘ 4

3. ✔ 1, 2, 4



4. ✘ 1, 2, 3

**Sub-Section Number :** 10  
**Sub-Section Id :** 2702821173  
**Question Shuffling Allowed :** Yes  
**Is Section Default? :** null

**Question Number : 46 Question Id : 27028215923 Question Type : MCQ Option Shuffling : No**  
**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**  
**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On**  
**Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**  
**No**

**Correct Marks : 2 Wrong Marks : 0**

UGC has allowed students to do Diploma or Certificate Courses side by side with degrees to :

విద్యార్థులు డిగ్రీతోపాటు డిప్లమా లేక సర్టిఫికేట్ కోర్సులను చేయడానికి UGC అనుమతించడానికి కారణం.

**Options :**

1. ✘ Increase income of Universities and colleges  
విశ్వవిద్యాలయాల మరియు కళాశాలల ఆదాయాన్ని పెంచడం
2. ✘ Provide sufficient workload to the teaching staff  
బోధనా సిబ్బందికి తగినంత పనికల్పించడం
3. ✘ Utilise human and non-human resources maximum  
మానవ మరియు మానవేతర వనరులను పూర్తి స్థాయిలో వినియోగించడం
4. ✔ To empower students to take up work after their degree courses  
డిగ్రీ పూర్తిచేసిన తర్వాత విద్యార్థులు పనిచేయగలిగే సామర్థ్యాన్ని పెంచడం

Question Number : 47 Question Id : 27028215924 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Which of the following organizations deal with "capacity building programme" on  
Educational Planning?

విద్యాప్రణాళికకు సంబంధించిన "సామర్థ్యాల నిర్మాణ కార్యక్రమాలను" నిర్వహించే సంస్థ ఏది?

Options :

1. ✘ NCERT  
ఎన్.సి.ఇ.ఆర్.టి

2. ✘ UGC  
యు.జి.సి

3. ✘ NAAC  
న్యాక్

4. ✔ NUEPA  
న్యూపా

Question Number : 48 Question Id : 27028215925 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

The purpose of value education is best served by focusing on  
క్రింది దానిపై కేంద్రీకరించడం ద్వారా విలువల విద్య ఉద్దేశ్యం మెరుగ్గా సాధించబడును

**Options :**

1. ✘ Cultural practices prevailing in the society.  
సమాజంలో ఉన్న సాంస్కృతిక ఆచారాలు
2. ✘ Norms of conduct laid down by a social group.  
ఒక సామాజిక వర్గం నిర్దేశించిన ప్రవర్తనా ప్రమాణాలు
3. ✔ Concern for human values.  
మానవ విలువల పట్ల శ్రద్ధ
4. ✘ Religious and moral practices and instructions.  
మతపరమైన మరియు నైతిక ఆచారాల బోధన

**Question Number : 49 Question Id : 27028215926 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

A Central University is setup by an act of  
కేంద్రీయ విశ్వవిద్యాలయం క్రింది చట్టం ద్వారా స్థాపించబడింది

**Options :**

1. ✔ The Parliament  
పార్లమెంట్
2. ✘ The Legislative Assembly  
శాసనసభ
3. ✘

The UGC

యు.జి.సి.

The MHRD Department

4. ✖ ఎమ్. హెచ్.ఆర్. డి. డిపార్ట్‌మెంట్ (మానవ వనరుల మంత్రిత్వశాఖ విభాగము)

Question Number : 50 Question Id : 27028215927 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

No

Correct Marks : 2 Wrong Marks : 0

Which of the following is the most important in higher education?

ఉన్నత విద్యలో అత్యంత ప్రధానమైనది క్రింది వానిలో ఏది?

Options :

1. ✖ Teaching what is being tested  
పరీక్షించిన అంశాలను బోధించడం

2. ✖ Testing what is being taught  
బోధించిన అంశాలను పరీక్షించడం

3. ✖ Promoting students achievement in academics  
పాఠ్యాంశాల్లో విద్యార్థుల సాధనను పెంపొందించడం

4. ✔ Encouraging learning to learn  
అభ్యసించాల్సిన నైపుణ్యాలను అభ్యసించేందుకు ప్రోత్సహించటం

## MANAGEMENT

<b>Group Number :</b>	2
<b>Group Id :</b>	270282210
<b>Group Maximum Duration :</b>	120
<b>Group Minimum Duration :</b>	120
<b>Show Attended Group? :</b>	No
<b>Edit Attended Group? :</b>	No
<b>Break time :</b>	0
<b>Group Marks :</b>	200
<b>Is this Group for Examiner? :</b>	No
<b>Examiner permission :</b>	Cant View
<b>Show Progress Bar? :</b>	No

## MANAGEMENT

<b>Section Id :</b>	270282210
<b>Section Number :</b>	1
<b>Section type :</b>	Online
<b>Mandatory or Optional :</b>	Mandatory
<b>Number of Questions :</b>	100
<b>Number of Questions to be attempted :</b>	100
<b>Section Marks :</b>	200
<b>Enable Mark as Answered Mark for Review and Clear Response :</b>	Yes
<b>Maximum Instruction Time :</b>	0
<b>Sub-Section Number :</b>	1
<b>Sub-Section Id :</b>	2702821174
<b>Question Shuffling Allowed :</b>	Yes
<b>Is Section Default? :</b>	null

Question Number : 51 Question Id : 27028215928 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

The social environment of the job affects people and is also affected by them and not by management alone, is the main proposition of:

Options :

1. ✘ Contingency theory of organisation
2. ✘ System theory of organisation
3. ✘ Classical theory of organisation
4. ✔ Neo-classical theory of organisation

Question Number : 52 Question Id : 27028215929 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

The theorist that advocated standard methodology for doing a task and suggested that workers were motivated by pay according to output (piece work) is:

Options :

1. ✘ Elton Mayo

2. ✘ Max Weber
3. ✔ Frederick Taylor
4. ✘ Henry Fayol

**Question Number : 53 Question Id : 27028215930 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

\_\_\_\_\_ is an approach to managing an organisation that supports the concept of continuous improvement; a long-term approach to work that systematically seeks to achieve small, incremental changes in processes in order to improve efficiency and quality.

**Options :**

1. ✘ TQM
2. ✘ BPR
3. ✘ Kaizen
4. ✔ Lean management

**Question Number : 54 Question Id : 27028215931 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**

**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

In which organisational form, are there dual or multiple lines of authority?

**Options :**

1. ✓ Matrix
2. ✗ Modular
3. ✗ Multidivisional
4. ✗ Decentralized

**Question Number : 55 Question Id : 27028215932 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**

**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

What is expansion in Demand Curve?

**Options :**

1. ✗ Rise of Demand due to rise of the supply
2. ✓ Rise of Demand due to the Decreasing of the Price
3. ✗ Deduction in Price, Lowering Demand



4. ✘ Rise in Demand and Rise in Price

Question Number : 56 Question Id : 27028215933 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

When the monopolist equates MC to MR, then the firm would be:

Options :

1. ✘ Maximising sales
2. ✔ Maximising profit
3. ✘ Maximising economies of scale
4. ✘ Maximising output

Question Number : 57 Question Id : 27028215934 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Match the following:

List – I

- I. Monopoly
- II. Oligopoly
- III. Monopolistic competition
- IV. Perfect competition

List – II

- 1. Two firms
- 2. Price takers
- 3. A Few firms
- 4. Weak barriers
- 5. One firm and one product

**Options :**

1. ✘ I- 5 II-1 III-2 IV-3

2. ✘ I-2 II-5 III-3 IV-4

3. ✔ I-5 II-3 III-4 IV-2

4. ✘ I-4 II-3 III-5 IV-1

**Question Number : 58 Question Id : 27028215935 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**

**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On**

**Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**

**No**

**Correct Marks : 2 Wrong Marks : 0**

The purchasing power of money varies \_\_\_\_\_.

**Options :**

1. ✘ Directly with the volume of employment

2. ✔ Inversely with the price level

3. ✘ Directly with the interest rate

4. ✘ Directly with the price level

Question Number : 59 Question Id : 27028215936 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

No

Correct Marks : 2 Wrong Marks : 0

Which of the following is true for Disposable Income?

Options :

1. ✘ Disposable Income is the difference between Private Income and Indirect Taxes

2. ✘ Disposable Income is the difference between Personal Income and Indirect Taxes

3. ✘ Disposable Income is the difference between Private Income and Direct Taxes

4. ✔ Disposable Income is the difference between Personal Income and Direct Taxes

Question Number : 60 Question Id : 27028215937 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

Match the following:

List – I

- I. Whistle Blowing
- II. Euphemism
- III. Ambiguity
- IV. Leaking

List – II

- 1. Using words in a certain manipulative way
- 2. Publicity of vital information through an unknown source
- 3. Less offensive expression of thoughts
- 4. A person came public with some material information about abuse or negligence

Options :

1. ✘ I-4 II-2 III-3 IV-1

2. ✔ I-4 II-3 III-1 IV-2

3. ✘ I-3 II-2 III-1 IV-4

4. ✘ I-2 II-3 III-4 IV-1

Question Number : 61 Question Id : 27028215938 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

The underlying principles of the combined code of conduct of corporate governance and conduct are:

- (a) Acceptability
- (b) Openness
- (c) Integrity
- (d) Accountability and Responsibility

Choose the correct answers from the options given below:

**Options :**

- 1. ✘ (a) only
- 2. ✘ (a) and (c) only
- 3. ✔ (b) and (d) only
- 4. ✘ (d) only

**Question Number : 62 Question Id : 27028215939 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

Organizational behaviour focuses at 3 Levels-

**Options :**

- 1. ✘ Individuals, Organisation, Society
- 2. ✘ Society, Organisation, Nation

3. ✘ Employee, Employer, Management

4. ✔ Individual, Groups, Organisation

**Question Number : 63 Question Id : 27028215940 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

Which of the following represents the correct sequencing of historical developments of Organisational Behaviour?

**Options :**

1. ✔ Industrial revolution—>Scientific management—>Human relations movement—>OB

2. ✘ Industrial revolution—>Human relations movement—>Scientific management —>OB

3. ✘ Scientific management—>Human relations movement —> Industrial revolution —>OB

4. ✘ Scientific management—>Industrial revolution —>Human relations movement —>OB

**Question Number : 64 Question Id : 27028215941 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

Which of the following frameworks is based on the expectancy, demand and incentive concepts?

Options :

1. ✘ The behaviouristic framework
2. ✔ The cognitive framework
3. ✘ The social learning framework
4. ✘ The supportive framework

Question Number : 65 Question Id : 27028215942 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

Which of the following explains how and why people react when they feel unfairly treated?

Options :

1. ✘ Expectancy theory
2. ✔ Equity Theory

3. ✘ Goal attain theory

4. ✘ Goal setting Theory

**Question Number : 66 Question Id : 27028215943 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

The phenomenon whereby an individual in a group will tend to end up agreeing with a strong majority opinion in spite of their own judgement is known as:

**Options :**

1. ✔ Normative influence

2. ✘ Informative influence

3. ✘ Critical mass influence

4. ✘ Buying influence

**Question Number : 67 Question Id : 27028215944 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**



No

Correct Marks : 2 Wrong Marks : 0

The tendency whereby a group reaches a decision by trying to minimise conflict, neglecting to critically test and evaluate ideas, is termed as:

Options :

1. ✘ Group comprise
2. ✘ Group consensus
3. ✔ Groupthink
4. ✘ Group cohesion

Question Number : 68 Question Id : 27028215945 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

No

Correct Marks : 2 Wrong Marks : 0

Which of the following statements is /are true:

- (A) Stress management is learning about mind and body
- (B) Stress management helps us control our health in a positive sense
- (C) Stress management teaches us to avoid all kinds of stress

Options :

1. ✘ A is true
2. ✘ B is true

3. ✘ B and C are true

4. ✔ A and B are true

**Question Number : 69 Question Id : 27028215946 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

The strategic training and development process begins with:

**Options :**

1. ✘ Choosing training and development initiatives

2. ✔ Identifying the business strategy

3. ✘ Developing websites for knowledge sharing

4. ✘ Identifying measures or metrics

**Question Number : 70 Question Id : 27028215947 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**

No

Correct Marks : 2 Wrong Marks : 0

The compensation paid during the time of lay-off is called:

Options :

1. ✘ Dearness Allowance
2. ✘ Overtime Allowance
3. ✘ Cash Allowance
4. ✔ Retaining Allowance

Question Number : 71 Question Id : 27028215948 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

No

Correct Marks : 2 Wrong Marks : 0

Balanced Scorecard aligns performance with:

Options :

1. ✘ Finance
2. ✔ Customer satisfaction
3. ✘ Learning and Development

4. ✘ Vision

Question Number : 72 Question Id : 27028215949 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No  
Correct Marks : 2 Wrong Marks : 0

Which is the Last stage in Career planning?

Options :

1. ✘ Resignation

2. ✘ Resume building

3. ✔ Withdrawal

4. ✘ Negotiation

Question Number : 73 Question Id : 27028215950 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No  
Correct Marks : 2 Wrong Marks : 0

When an employee is appraised by all the members in the organization like superiors, subordinates, peers, customers etc., is called as:

**Options :**

1. ✘ Employee Self-Assessment
2. ✔ The 360-Degree Appraisal
3. ✘ Ranking Appraisal
4. ✘ Performance Appraisal

**Question Number : 74 Question Id : 27028215951 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

When an employee is trained for a key position in the organization is called:

**Options :**

1. ✘ Talent management
2. ✘ Replacement planning
3. ✘ Leadership development

#### 4. ✓ Succession Planning

Question Number : 75 Question Id : 27028215952 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Behavioural outcomes of stress of an organisation includes:

Options :

1. ✘ Poor memory

2. ✓ Absenteeism

3. ✘ Burnout

4. ✘ Depression

Question Number : 76 Question Id : 27028215953 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Which organisation is focussed on workers' education and established an Institute  
of Indian Labour in Calcutta?

**Options :**

1. ✘ International Labour Organisation
2. ✘ Indian Labour Congress
3. ✔ National Front of Indian Trade Unions
4. ✘ World Trade Organisation

**Question Number : 77 Question Id : 27028215954 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

The technique that has been generally adopted by trade unions and management to reconcile their conflicting interests, is called:

**Options :**

1. ✘ Arbitration
2. ✔ Collective bargaining
3. ✘ Adjudication
4. ✘ Conciliation

**Question Number : 78 Question Id : 27028215955 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

Which of the following accounting standards is recommendatory, not mandatory?

**Options :**

1. ✘ AS-1: Disclosure of Accounting Policies
2. ✔ AS-2: (Revised) Valuation of Inventories
3. ✘ AS-3: Cash Flow Statement
4. ✘ AS-4: Contingencies and Events occurring after the Balance Sheet Date

**Question Number : 79 Question Id : 27028215956 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

The four principal qualitative characteristics of useful financial statements are:

**Options :**

1. ✔ Understandability, relevance, reliability, comparability



2. ✘ Timeliness, relevance, reliability, comparability
3. ✘ Understandability, relevance, accuracy, comparability
4. ✘ Understandability, relevance, reliability, simplicity

**Question Number : 80 Question Id : 27028215957 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

Assertion (A): The angle of incidence is formed at the intersection of total cost line and sales revenue line and it indicates the profit earning capacity of a firm after it crosses the break-even point.

Reason (R): The degree of angle of incidence indicates the rate at which the company earns profit after it crosses its break-even level of operations.

**Options :**

1. ✘ Both (A) and (R) are correct
2. ✔ (A) is correct but (R) is wrong
3. ✘ Both (A) and (R) are wrong
4. ✘ (A) is wrong but (R) is correct

**Question Number : 81 Question Id : 27028215958 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

When deciding to accept a special order at below the normal selling price, a firm would consider which cost?

**Options :**

1. ✘ Absorption cost
2. ✔ Marginal cost
3. ✘ Full cost
4. ✘ Overhead cost

**Question Number : 82 Question Id : 27028215959 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

The overall capitalization rate and the cost of debt remain constant for all degrees of financial leverage is advocated by:

**Options :**

1. ✔ Miller-Modigliani Approach

2. ✘ Net Income Approach
3. ✘ Net Operating Income Approach
4. ✘ Traditional Approach

**Question Number : 83 Question Id : 27028215960 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

An EBIT-EPS indifference analysis chart is used for:

**Options :**

1. ✘ Evaluating the effects of business risk on EPS
2. ✔ Examining EPS results for alternative financing plans at varying EBIT levels
3. ✘ Determining the impact of a change in sales on EBIT
4. ✘ Showing the changes in EPS quality over time

**Question Number : 84 Question Id : 27028215961 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

The degree of financial leverage reflects the sensitivity of:

**Options :**

1. ✘ Operating income to the changes in total revenues
2. ✘ Net income to the changes in total revenues
3. ✘ Earnings per share to the changes in total revenues
4. ✔ Earnings per share to the changes in EBIT

**Question Number : 85 Question Id : 27028215962 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

Standard Costing System relates to:

- i. Predetermined or estimated cost
- ii. Cost Control
- iii. Budgetary
- iv. Marginal Costing

**Options :**

- 1.

✘ i and iii

2. ✘ ii and iii

3. ✔ i and ii

4. ✘ ii and iv

**Question Number : 86 Question Id : 27028215963 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

The intrinsic value of a share will be lesser than its market value, when:

**Options :**

1. ✘ the market is undervaluing the share

2. ✔ the market is overvaluing the share

3. ✘ the share has a low level of risk

4. ✘ the share offers a high dividend payout ratio

**Question Number : 87 Question Id : 27028215964 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

The market value of equity shares is \_\_\_\_\_ multiplied by the price-earnings ratio.

**Options :**

1. ✘ Face value per share
2. ✘ Book value per share
3. ✔ Earnings per share
4. ✘ Dividend per share

**Question Number : 88 Question Id : 27028215965 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

Arrange the following steps involved in capital budgeting in order of their occurrence:

- (i) Project Selection
- (ii) Project Appraisal
- (iii) Project Generation
- (iv) Project Monitoring
- (v) Project Execution

**Options :**

1. ✓ (iii), (ii), (i), (v) and (iv)
2. ✗ (ii), (iii), (i), (v) and (iv)
3. ✗ (i), (iii), (ii), (iv) and (v)
4. ✗ (i), (ii), (iii), (v) and (iv)

**Question Number : 89 Question Id : 27028215966 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**

**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On**

**Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

In \_\_\_\_\_ pricing, the firm bases its price largely on competitors prices.

**Options :**

1. ✗ Value
2. ✗ Target-return
3. ✓ Going-rate
4. ✗ Perceived value

Question Number : 90 Question Id : 27028215967 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

If a chipmaker gives personal computer makers a 2.5 percent discount for paying for their orders within seven days instead of the standard 30 Days, the chipmaker is providing them with a \_\_\_\_\_

Options :

1. ✘ Functional discount
2. ✘ Quantity discount
3. ✘ Promotional price
4. ✔ Cash discount

Question Number : 91 Question Id : 27028215968 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Bread is an example of what class of consumer goods:

Options :



1. ✘ Shopping goods
2. ✘ Specialty goods
3. ✔ Convenience goods
4. ✘ Unsought goods

**Question Number : 92 Question Id : 27028215969 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

LIC policy is an example of:

**Options :**

1. ✘ Shopping goods
2. ✘ Speciality goods
3. ✘ Convenience goods
4. ✔ Unsought goods

**Question Number : 93 Question Id : 27028215970 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

When there is single period capital rationing, the most sensible way of making investment decisions is:

**Options :**

1. ✘ Choose all projects with a positive NPV
2. ✔ Group projects together to allocate the funds available and select the group of projects with the highest NPV
3. ✘ Choose the project with the highest NPPV
4. ✘ Calculate IRR and select the projects with the highest IRRs

**Question Number : 94 Question Id : 27028215971 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

A company has calculated the following NPV and costs for a selection of projects. Projects-1 and 2 are mutually exclusive, the projects are not divisible and the company has Rs.5,00,000 available for investment.

Project – 1 : NPV Rs.1,00,000 costs Rs.2,00,000

Project – 2 : NPV Rs.80,000 costs Rs.1,50,000

Project – 3 : NPV Rs.2,00,000 costs Rs.3,50,000

Project – 4 : NPV Rs.50,000 costs Rs.3,00,000

The company should invest in:

**Options :**

1. ✘ Projects – 1 and 2
2. ✘ Projects – 1 and 4
3. ✔ Projects – 2 and 3
4. ✘ Projects – 2 and 4

**Question Number : 95 Question Id : 27028215972 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**

**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On**

**Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**

**No**

**Correct Marks : 2 Wrong Marks : 0**

Find the cost of equity, if: the current market price per share is Rs.25; the dividend declared for current year is Rs.2 per share; and the expected growth rate in dividend payments is 5 per cent.

**Options :**

1. ✘ 12.8 per cent

2. ✓ 13 per cent

3. ✘ 14.2 per cent

4. ✘ 15.6 per cent

**Question Number : 96 Question Id : 27028215973 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

Dividend capitalisation model was developed by:

**Options :**

1. ✘ Ezra Solomon

2. ✓ Myron J. Gordon

3. ✘ James E. Walter

4. ✘ Merton H. Miller and Franco Modigliani

**Question Number : 97 Question Id : 27028215974 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

Which of the following airlines will be merged with the Tata-owned Air India by March, 2024?

**Options :**

1. ✘ Go First
2. ✘ Indigo
3. ✔ Vistara
4. ✘ Spice Jet

**Question Number : 98 Question Id : 27028215975 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

The following reasons are good motives for horizontal mergers except:

- I. Diversification
- II. Economies of scale
- III. Complementary resources
- IV. Elimination of inefficiencies

**Options :**

- 1.

✓ I only

2. ✘ II only

3. ✘ III only

4. ✘ II, III and IV only

**Question Number : 99 Question Id : 27028215976 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

Firm-A has a value of Rs.200 million, and Firm-B has a value of Rs.120 million. Merging the two would allow a cost savings with a present value of Rs.30 million. Firm-A purchases Firm-B for Rs.130 million. How much do Firm-A's shareholders gain from this merger?

**Options :**

1. ✘ Rs.10 million

2. ✘ Rs.15 million

3. ✓ Rs.20 million

4. ✘ Rs.30 million

**Question Number : 100 Question Id : 27028215977 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

In regression of capital asset pricing model (CAPM), an intercept of excess returns is classified as:

**Options :**

1. ✘ Sharpe's reward to variability ratio
2. ✘ Treynor's reward to volatility ratio
3. ✔ Jensen's alpha
4. ✘ Treynor's variance to volatility ratio

**Question Number : 101 Question Id : 27028215978 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

An individual stock required return is equal to risk-free rate plus bearing risk premium is an explanation of:

**Options :**

1. ✔ Security market line

2. ✘ Capital market line

3. ✘ Beta market line

4. ✘ Aggregate market line

**Question Number : 102 Question Id : 27028215979 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

An efficient set of portfolios represented through a graph is classified as an:

**Options :**

1. ✘ Attained frontier

2. ✔ Efficient frontier

3. ✘ Inefficient frontier

4. ✘ Unattained frontier

**Question Number : 103 Question Id : 27028215980 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**



Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

A line which shows the relationship between expected return and risk on an efficient portfolio is considered as:

Options :

1. ✘ Efficient market line
2. ✘ Attributable market line
3. ✘ Security market line
4. ✔ Capital market line

Question Number : 104 Question Id : 27028215981 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

For contingency exposure of foreign exchange, the best derivative that can be used to hedge is:

Options :

1. ✔ Options
2. ✘ Forwards

3. ✘ Futures

4. ✘ Swaps

**Question Number : 105 Question Id : 27028215982 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

A forward contract to deliver British pounds for US dollars could be described either as \_\_\_\_\_ or \_\_\_\_\_

**Options :**

1. ✘ Buying dollars forward; buying pounds forward

2. ✘ Selling pounds forward; selling dollars forward

3. ✔ Selling pounds forward; buying dollars forward

4. ✘ Selling dollars forward; buying pounds forward

**Question Number : 106 Question Id : 27028215983 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**

No

Correct Marks : 2 Wrong Marks : 0

In deciding the appropriate level of current assets for the firm, management is confronted with-

Options :

1. ✓ Trade-off between profitability and risk.
2. ✗ Trade-off between liquidity and marketability.
3. ✗ Trade-off between equity and debt.
4. ✗ Trade-off between short-term versus long-term borrowing.

Question Number : 107 Question Id : 27028215984 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

No

Correct Marks : 2 Wrong Marks : 0

ADL matrix has been propounded by:

Options :

1. ✗ Arthur D. Lowey
2. ✓ Arthur D. Little
3. ✗ Arthur D. Levin

4. ✘ Arthur D. Louise

Question Number : 108 Question Id : 27028215985 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No  
Correct Marks : 2 Wrong Marks : 0

Arrange the Strategic Analysis Process in proper sequence:

- I. Formulate plans.
- II. Recommend and implement the most viable strategy.
- III. Determine the effectiveness of existing strategies.
- IV. Perform an environmental analysis of current strategies.

Select the correct answer from the options given below.

Options :

1. ✘ IV, II, I, III

2. ✔ IV, III, I, II

3. ✘ II, III, I, IV

4. ✘ IV, I, III, II

Question Number : 109 Question Id : 27028215986 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

'Build,' 'Hold,' 'Harvest,' and 'Divest' are the strategies pursued in:

Options :

1. ✓ Boston Consulting Group Growth Share Matrix
2. ✗ Value chain Analysis
3. ✗ Managerial Grid Matrix
4. ✗ Ansoff's Product Matrix Growth Matrix

Question Number : 110 Question Id : 27028215987 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No

Correct Marks : 2 Wrong Marks : 0

An organization that has a low relative market share position and competes in a slow growth industry is referred to as a:

Options :

1. ✓ Dog
2. ✗ Question Mark

3. ✘ Star

4. ✘ Cash Cows

**Question Number : 111 Question Id : 27028215988 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

In the PESTLE framework for environmental analysis what does the letter S stand for?

**Options :**

1. ✘ Superior

2. ✘ Surroundings

3. ✘ Society

4. ✔ Socio-cultural

**Question Number : 112 Question Id : 27028215989 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

Assertion (A): SWOT analysis is not used for ranking of organizations.

Reason (R): SWOT analysis is a tool for organizational and environmental Appraisal necessary for formulating effective strategies.

Select the correct answer from options given below.

**Options :**

1. ✘ A is true but R is false

2. ✘ A is false but R is true

3. ✔ Both A and R is true

4. ✘ Both A and R is false

**Question Number : 113 Question Id : 27028215990 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**

**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On**

**Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**

**No**

**Correct Marks : 2 Wrong Marks : 0**

“Competitor’s Differentiation”, ‘Customer Value’ and ‘Application of Competitiveness’ are the three important areas of:

**Options :**

1. ✘ Value Chain Analysis

2. ✘ Business Process Re-engineering

3. ✘ Competitor Analysis

4. ✔ Core Competence Concept

**Question Number : 114 Question Id : 27028215991 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

Which promotion mix ingredient costs considerably more than advertising to reach one person but can provide more immediate feedback?

**Options :**

1. ✘ Publicity

2. ✘ Sales promotion

3. ✔ Personal selling

4. ✘ Public relations

**Question Number : 115 Question Id : 27028215992 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**



**Correct Marks : 2 Wrong Marks : 0**

Which of the following defines the total number of product lines offered by a company?

**Options :**

1. ✓ Product width
2. ✗ Product length
3. ✗ Product depth
4. ✗ Product height

**Question Number : 116 Question Id : 27028215993 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

Disneyland has been positioned as the largest theme park in the world. It has been positioned on which of the following?

**Options :**

1. ✗ Application positioning
2. ✓ Attribute positioning
3. ✗ Benefit positioning

4. ✘ User positioning

Question Number : 117 Question Id : 27028215994 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No  
Correct Marks : 2 Wrong Marks : 0

The structure of brands within an organizational entity is known as:

Options :

1. ✘ Brand recognition

2. ✘ Brand equity

3. ✔ Brand architecture

4. ✘ Brand monitoring

Question Number : 118 Question Id : 27028215995 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No  
Correct Marks : 2 Wrong Marks : 0

Vaseline- petroleum jelly sold as lip balm and moisturizer, is an example of:

**Options :**

1. ✘ Benefit related positioning
2. ✘ Positioning by usage occasion and time of use
3. ✔ Category related positioning
4. ✘ Price Quality positioning

**Question Number : 119 Question Id : 27028215996 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

The difference between what a brand promises to deliver in its communications and what it actually does, is known as:

**Options :**

1. ✘ Brand differentiation
2. ✔ Brand gap
3. ✘ Brand communication

4. ✘ Brand discrimination

Question Number : 120 Question Id : 27028215997 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Content Marketing consists of:

Options :

1. ✘ slogans

2. ✘ jingles

3. ✔ blogging

4. ✘ logos

Question Number : 121 Question Id : 27028215998 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

The term supply chain management was first coined by:

Options :

1. ✘ Frankel & Paulraj

2. ✘ Peter Drucker

3. ✔ Keith Oliver

4. ✘ Philip Kotler

**Question Number : 122 Question Id : 27028215999 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

In Supply Chain Management, ATP stands for:

**Options :**

1. ✘ Acquire, Track & Perform

2. ✔ Available To Promise

3. ✘ Active Transport Protocol

4. ✘ Access To Point

Question Number : 123 Question Id : 27028216000 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Services are characterised by all of the following characteristics except for:

Options :

1. ✘ Intangibility
2. ✘ inseparability
3. ✘ Perishability
4. ✔ Homogeneity

Question Number : 124 Question Id : 27028216001 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Which of the following is correct for customer value?

Options :

1. ✘ Customer Value = Customer Benefits + Customer Costs
2. ✔ Customer Value = Customer Benefits - Customer Costs

3. ✘ Customer Value = Customer Benefits / Customer Costs

4. ✘ Customer Value = Customer Benefits + Customer Costs – Overheads

**Question Number : 125 Question Id : 27028216002 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

The products which enjoy popularity and generate lot of sales in a short span of time and later go out of fashion are termed as:

**Options :**

1. ✔ fad

2. ✘ variety

3. ✘ category killers

4. ✘ assortment

**Question Number : 126 Question Id : 27028216003 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**

No

Correct Marks : 2 Wrong Marks : 0

The mean of a distribution is 23, the median is 24, and the mode is 25.5. It is most likely that this distribution is:

Options :

1. ✘ Positively Skewed

2. ✘ Symmetrical

3. ✘ Asymptotic

4. ✔ Negatively Skewed

Question Number : 127 Question Id : 27028216004 Question Type : MCQ Option Shuffling : No

Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A

Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On

Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :

No

Correct Marks : 2 Wrong Marks : 0

The mean of a distribution is 14 and the standard deviation is 5. What is the value of the coefficient of variation?

Options :

1. ✘ 60.4 per cent

2. ✘ 48.3 per cent



3. ✓ 35.7 per cent

4. ✘ 27.8 per cent

**Question Number : 128 Question Id : 27028216005 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

The percent of total variation of the dependent variable Y explained by the set of independent variables X is measured by:

**Options :**

1. ✘ Coefficient of Skewness

2. ✘ Coefficient of Correlation

3. ✓ Coefficient of Determination

4. ✘ Multicollinearity

**Question Number : 129 Question Id : 27028216006 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

What test statistic is used for a global test of significance?

**Options :**

1. ✘ Z test
2. ✔ F test
3. ✘ t test
4. ✘ Chi-square test

**Question Number : 130 Question Id : 27028216007 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

Assertion (A): Sampling error is a statistical error that occurs when an analyst does not select a sample that represents the entire population of data.

Reason (R): Sampling error can be reduced to 'zero' by randomizing sample selection and/or increasing the number of observations.

**Options :**

1. ✘ Both (A) and (R) are correct
2. ✘ Both (A) and (R) are wrong
- 3.

✓ (A) is correct but (R) is wrong

4. ✘ (A) is wrong but (R) is correct

Question Number : 131 Question Id : 27028216008 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No

Correct Marks : 2 Wrong Marks : 0

Match List-I with the List-II by choosing appropriate formula:

List-I

List-II

- |                    |       |                              |
|--------------------|-------|------------------------------|
| (a) Probable error | (i)   | $\sqrt{b_{xy} \cdot b_{yx}}$ |
| (b) Standard error | (ii)  | $1 - r^2 / \sqrt{N}$         |
| (c) Correlation    | (iii) | $2 / 3 (1 - r^2 / \sqrt{N})$ |

Options :

1. ✓ (a)- (iii) (b)-(ii) (c)-(i)

2. ✘ (a)- (i) (b)-(ii) (c)-(iii)

3. ✘ (a)-(ii) (b)-(iii) (c)-(i)

4. ✘ (a)-(ii) (b)-(i) (c)-(iii)

**Question Number : 132 Question Id : 27028216009 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

Statement – 1: In statistical hypothesis testing, a Type I error is the failure to accept a true null hypothesis, also known as a "false positive" finding or conclusion.

Statement – 2: In statistical hypothesis testing, Type II error is the failure to reject a false null hypothesis, also known as a "false negative" finding or conclusion.

**Options :**

1. ✘ (1) is correct but (2) is wrong

2. ✘ Both (1) and (2) are wrong

3. ✘ (1) is wrong but (1) is correct

4. ✔ Both (1) and (2) are correct

**Question Number : 133 Question Id : 27028216010 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

One way to facilitate production scheduling and production in firms making a large number of different final products is to use:

**Options :**

1. ✘ Planning bills
2. ✔ Modular bills
3. ✘ Phantom bills
4. ✘ Overdue bills

**Question Number : 134 Question Id : 27028216011 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

“Exploding” the bill of materials means:

**Options :**

1. ✔ Converting the bill of materials into components and raw material requirements
2. ✘ Identifying the lead time of all the components
3. ✘ Determining the various components' quantities that are already on hand
4. ✘ Determining the net requirements for all the components

**Question Number : 135 Question Id : 27028216012 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

The Six Sigma model that we use for the improvement of the existing product/process is referred to as:

**Options :**

1. ✘ DMAAX

2. ✘ DMADV

3. ✘ DMAAD

4. ✔ DMAIC

**Question Number : 136 Question Id : 27028216013 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

Which of these ISO 14000 series standards consist of the guidelines of the Environmental Performance Evaluation?

**Options :**

1. ✘ ISO 14004
2. ✘ ISO 14001
3. ✔ ISO 14031
4. ✘ ISO 14010

**Question Number : 137 Question Id : 27028216014 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

The optimal assignment requires that the maximum number of lines which can be drawn through squares with zero opportunity cost should be equal to the number of:

**Options :**

1. ✔ Rows or columns
2. ✘ Rows and columns
3. ✘ Rows + columns- 1
4. ✘ Rows-columns

**Question Number : 138 Question Id : 27028216015 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

In Program Evaluation and Review Technique, each activity time assume a beta distribution because:

**Options :**

1. ✓ it is a unimodal distribution that provides information regarding the uncertainty of time estimates of activities
2. ✘ it has got finite non-negative error
3. ✘ it need not be symmetrical about model value
4. ✘ the project is progressing well

**Question Number : 139 Question Id : 27028216016 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

The mathematical technique used to solve the problem of allocating limited resources among the competing activities is called:

**Options :**



1. ✘ Assignment Problem
2. ✔ Linear Programming Problem
3. ✘ Replacement Problem
4. ✘ Non linear Programming Problem

**Question Number : 140 Question Id : 27028216017 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

When someone programs a robot by moving it physically through the trajectory that they want it to follow is known as:

**Options :**

1. ✘ robot vision control
2. ✘ contact sensing control
3. ✔ continuous-path control
4. ✘ pick-and-place control

**Question Number : 141 Question Id : 27028216018 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

The technique of computer vision that relies on the image templates is known as:

**Options :**

1. ✓ Model-based vision
2. ✘ Binocular vision
3. ✘ Robot vision
4. ✘ Edge detection

**Question Number : 142 Question Id : 27028216019 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

Match List-I with the List-II choosing appropriate theories:

List – I

List – II

- |                         |  |
|-------------------------|--|
| I. Adam Smith           | (a) The theory of Wages                      |
| II. David Ricardo       | (b) The theory of Relative Factor Endowments |
| III. F.W. Taussig       | (c) The theory of Absolute Cost Advantage    |
| IV. Ohlin and Heckscher | (d) The theory of Comparative Cost Advantage |

**Options :**

1. ✘ I-(d) II-(c) III-(b) IV-(a)

2. ✘ I-(c) II-(a) III-(d) IV-(b)

3. ✔ I-(c) II-(d) III-(a) IV-(b)

4. ✘ I-(b) II-(d) III-(a) IV-(c)

**Question Number : 143 Question Id : 27028216020 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A**

**Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On**

**Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :**

**No**

**Correct Marks : 2 Wrong Marks : 0**

Which entrepreneurs can be included in classification based on socio-cultural backgrounds from the following?

- I. Portfolio Entrepreneurs
- II. First-Generation Entrepreneurs
- III. Women Entrepreneurs
- IV. Experienced Entrepreneurs

**Options :**

1. ✘ I and II only
2. ✔ II and III only
3. ✘ III and IV only
4. ✘ II and IV only

**Question Number : 144 Question Id : 27028216021 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

The entrepreneurs, whose parents or family had not been into business, and were into salaried service, are known as:

**Options :**

1. ✘ Early Starters
2. ✘ Experienced Entrepreneurs
3. ✔ First-Generation Entrepreneurs
4. ✘ Portfolio Entrepreneurs

**Question Number : 145 Question Id : 27028216022 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

An entrepreneur who starts and runs a number of businesses simultaneously is known as:

**Options :**

1. ✘ Serial Entrepreneur
2. ✘ Maturity Entrepreneur
3. ✘ Experienced Entrepreneur
4. ✔ Portfolio Entrepreneur

**Question Number : 146 Question Id : 27028216023 Question Type : MCQ Option Shuffling : No Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control : No**

**Correct Marks : 2 Wrong Marks : 0**

Which of these theories involve taking a moderate amount of risk as a function of skill and not chance?

**Options :**

1. ✔ Need for achievement

2. ✘ Need for affiliation

3. ✘ Need for authority

4. ✘ Need for independence

**Question Number : 147 Question Id : 27028216024 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

Unicorn is an unlisted start-up valued at:

**Options :**

1. ✘ US 10 million

2. ✘ US \$100 million

3. ✔ US \$1000 millions

4. ✘ US \$ 10000 millions

**Question Number : 148 Question Id : 27028216025 Question Type : MCQ Option Shuffling : No**

**Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

Which of the following is alternatively called corporate venturing?

**Options :**

1. ✘ Entrepreneurship
2. ✔ Intrapreneurship
3. ✘ Act of starting a new venture
4. ✘ Offering new products by an existing company

**Question Number : 149 Question Id : 27028216026 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

A micro enterprise is an enterprise where investment in plant and machinery does not exceed \_\_\_\_\_.

**Options :**

1. ✘ Rs. 25 Lakh

2. ✘ Rs. 50 Lakh

3. ✔ Rs. 1 Crore

4. ✘ Rs. 5 Crore

**Question Number : 150 Question Id : 27028216027 Question Type : MCQ Option Shuffling : No  
Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A  
Minimum Instruction Time : 0 Allowed Progression : Yes Number of Replay : 999 Play On  
Load : No Control Enable : Yes Time interval to replay(In Seconds) : 0 Allow Volume Control :  
No**

**Correct Marks : 2 Wrong Marks : 0**

What does ZED stand for in the context of MSMEs and certification in manufacturing?

**Options :**

1. ✔ Zero Defect Zero Effect

2. ✘ Zero Effect Zero Defect

3. ✘ Zero Delays Zero Effect

4. ✘ Zero Effectiveness Zero Defectiveness