

# Andhra Pradesh State Council of Higher Education

## Notations :

- 1.Options shown in green color and with ✓ icon are correct.
- 2.Options shown in red color and with ✗ icon are incorrect.

<b>Question Paper Name :</b>	COMMERCE 3rd May 2024 Shift 1
<b>Duration :</b>	120
<b>Total Marks :</b>	140
<b>Display Marks:</b>	No
<b>Share Answer Key With Delivery Engine :</b>	Yes
<b>Calculator :</b>	None
<b>Magnifying Glass Required? :</b>	No
<b>Ruler Required? :</b>	No
<b>Eraser Required? :</b>	No
<b>Scratch Pad Required? :</b>	No
<b>Rough Sketch/Notepad Required? :</b>	No
<b>Protractor Required? :</b>	No
<b>Show Watermark on Console? :</b>	Yes
<b>Highlighter :</b>	No
<b>Auto Save on Console?</b>	Yes
<b>Change Font Color :</b>	No
<b>Change Background Color :</b>	No
<b>Change Theme :</b>	No
<b>Help Button :</b>	No
<b>Show Reports :</b>	No

Show Progress Bar :	No
Is this Group for Examiner? :	No
Examiner permission :	Cant View
Show Progress Bar? :	No

## Research Methodology

Section Id :	971036431
Section Number :	1
Mandatory or Optional :	Mandatory
Number of Questions :	66
Section Marks :	70
Enable Mark as Answered Mark for Review and Clear Response :	Yes
Maximum Instruction Time :	0
Is Section Default? :	null

Question Number : 1 Question Id : 97103630316 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Which of the following is the main objective of teaching?

Options :

1. ✘ To give information related to the syllabus
2. ✘ Help the students in getting jobs
3. ✔ To develop thinking capability of students

4. ✘ Prepare the students for examination.

Question Number : 2 Question Id : 97103630317 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Which of the following is not a level of teaching learning?

Options :

1. ✘ Memory level

2. ✔ Differentiation level

3. ✘ Reflective level

4. ✘ Understanding level

Question Number : 3 Question Id : 97103630318 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

An effective teacher will ensure \_\_\_\_\_

Options :

1. ✘ Laissez-failure

2. ✘ Competition among students

3. ✔ Competition or cooperation as the situation demands

4. ✘ Cooperation among his students

Question Number : 4 Question Id : 97103630319 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Morphograph is the term associated with \_\_\_\_\_

Options :

1. ✔ Corrective spelling
2. ✘ Corrective learning
3. ✘ Corrective behavior
4. ✘ Corrective reading

Question Number : 5 Question Id : 97103630320 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Which of the following is NOT associated with micro-teaching ?

Options :

1. ✘ Knowledge acquiring
2. ✘ Skill training
3. ✔ Atomic teaching procedure

4. ✘ Content transfer

Question Number : 6 Question Id : 97103630321 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

The main aim of 'National Council for Teacher Education' is \_\_\_\_\_

Options :

1. ✘ To promote research in education
2. ✔ To maintain standards in colleges of education
3. ✘ To provide grant to colleges of education
4. ✘ To open colleges in education

Question Number : 7 Question Id : 97103630322 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Which of the following is a Massive Open Online Course (MOOCs) platform created by the MHRD, Govt. of India?

Options :

1. ✔ SWAYAM
2. ✘ PRATHAM

3. ✘ OPEN LEARN

4. ✘ FUTURE LEARN

**Question Number : 8 Question Id : 97103630323 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which of the following does not belong to a projected aid?

**Options :**

1. ✘ Overhead projector

2. ✔ Black board

3. ✘ Epidiascope

4. ✘ Slide projector

**Question Number : 9 Question Id : 97103630324 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

The purpose of formative evaluation is to \_\_\_\_\_

**Options :**

1. ✔ Accelerate student's learning performance

2. ✘ Provide a feedback to teacher effectiveness
3. ✘ Grade students learning outcomes
4. ✘ Check student's performance graph

**Question Number : 10 Question Id : 97103630325 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Assertion (A): Learning is a lifelong process

Reason (R): Learning to be useful must be linked with life process.

Choose correct answer from the following

**Options :**

1. ✔ Both (A) and (R) are true and (R) is the correct explanation of (A)
2. ✘ Both (A) and (R) are true, but (R) is not the correct explanation of (A)
3. ✘ (A) is true, but (R) is false
4. ✘ (A) is false, but (R) is true

**Question Number : 11 Question Id : 97103630326 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

'Gyan Darshan' launched by IGNOU refers to which one of the following?

**Options :**

1. ✓ Satellite based educational T.V. channel
2. ✗ Educational F.M radio network
3. ✗ Global initiative of academic networks
4. ✗ Online courses

**Question Number : 12 Question Id : 97103630327 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which of the sets of activities best indicate the cyclic nature of action research strategy?

**Options :**

1. ✗ Reflect, Observe, Plan, Act
2. ✓ Plan, Act, Observe, Reflect
3. ✗ Act, Plan, Observe, Reflect
4. ✗ Observe, Act, Reflect, Plan

**Question Number : 13 Question Id : 97103630328 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction**



**Time : 0**

Which of the following research types has a potential for enhancing teaching competencies?

**Options :**

1. ✘ Fundamental research
2. ✘ Applied research
3. ✘ Impact assessment research
4. ✔ Action research

**Question Number : 14 Question Id : 97103630329 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which of the following is the main aim of interdisciplinary research?

**Options :**

1. ✔ To bring out holistic approach to research
2. ✘ To over simplify the problem of research
3. ✘ To reduce the emphasis of single subject in research domain
4. ✘ To create a new trend in research methods

Question Number : 15 Question Id : 97103630330 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Manipulation is always a part of \_\_\_\_\_

Options :

1. ✘ Fundamental research
2. ✘ Descriptive research
3. ✔ Experimental research
4. ✘ Historical research

Question Number : 16 Question Id : 97103630331 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

A thesis statement is \_\_\_\_\_

Options :

1. ✘ A fact
2. ✘ An observation
3. ✘ A discussion
4. ✔ An Assumption

Question Number : 17 Question Id : 97103630332 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Which of the following is an indication of the quality of a research journal?

Options :

1. ✘ g-index
2. ✘ h-index
3. ✔ impact factor
4. ✘ i10-index

Question Number : 18 Question Id : 97103630333 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

A hypothesis is a \_\_\_\_\_

Options :

1. ✘ Postulate
2. ✘ Law
3. ✘ Canon
4. ✔ Supposition

**Question Number : 19 Question Id : 97103630334 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Ethical norms in research do not involve guidelines for \_\_\_\_\_

**Options :**

1. ✘ Copyright

2. ✔ Thesis format

3. ✘ Patenting policy

4. ✘ Data sharing policies

**Question Number : 20 Question Id : 97103630335 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which of the following is a research tool?

**Options :**

1. ✘ Illustration

2. ✘ Graph

3. ✔ Questionnaire

#### 4. ✖ Diagram

**Is Section Default? :**

null

**Question Id : 97103630336 Sub Question Shuffling Allowed : Yes Group Comprehension**

**Questions : No Question Pattern Type : NonMatrix Calculator : None Response Time : N.A**

**Think Time : N.A Minimum Instruction Time : 0**

**Question Numbers : (21 to 25)**

### **Read the Passage and answer the following questions:**

The Taj Mahal has become one of the world's best known monuments. This domed white marble structure is situated on a high plinth at the southern end of a four-quartered garden, evoking the gardens of paradise, enclosed within walls measuring 305 by 549 metres. Outside the walls, in an area known as Mumtazabad, were living quarters for attendants, markets, serais and other structures built by local merchants and nobles. The tomb complex and the other imperial structures of Mumtazabad were maintained by the income of thirty villages given specifically for the tomb's support. The name Taj Mahal is unknown in Mughal chronicles, but it is used by contemporary Europeans in India, suggesting that this was the tomb's popular name. In contemporary texts, it is simply called the illuminated tomb (Rauza-i-Munavvara).

Mumtaz Mahal died shortly after delivering her fourteenth child in 1631. The Mughal court was then residing in Burhanpur. Her remains were temporarily buried by the grief-stricken emperor in a spacious garden known as Zainabad on the bank of the river Tapti. Six months later, her body was transported to Agra, where it was interred in land chosen for the mausoleum. This land, situated south of the Mughal city on the bank of the Jamuna, had belonged to the Kachwaha rajas since the time of Raja Man Singh and was purchased from the then current raja, Jai Singh. Although contemporary chronicles indicate Jai Singh's willing cooperation in this exchange, extant farmans (imperial commands) indicate that the final price was not settled until almost two years after the mausoleum's commencement. Jai Singh's further cooperation was insured by imperial orders issued between 1632 and 1637 demanding that he provide stone masons and carts to transport marble from the mines at Makrana, within his 'ancestral domain', to Agra where both the Taj Mahal and Shah Jahan's additions to the Agra fort were constructed concurrently.

Work on the mausoleum was commenced early in 1632. Inscriptional evidence indicates much of the tomb was completed by 1636. By 1643, when Shah Jahan most lavishly celebrated the 'Urs ceremony for Mumtaz Mahal', the entire complex was virtually complete.

### **Sub questions**

**Question Number : 21 Question Id : 97103630337 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Marble stone used for the construction of Taj Mahal was brought from the ancestral domain of Raja Jai Singh. The name of the place where mines of marble were situated, is \_\_\_\_\_

**Options :**

1. ✘ Burhanpur
2. ✔ Makrana
3. ✘ Amber
4. ✘ Jaipur

**Question Number : 22 Question Id : 97103630338 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

The popular name Taj Mahal was given by\_\_\_\_

**Options :**

1. ✘ Shah Jahan
2. ✘ Muntaz Mahal
3. ✘ Jai Singh
4. ✔ Europeans

Question Number : 23 Question Id : 97103630339 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Point out the true statement from the following.

Options :

1. ✘ Marble was not used for construction of the Taj Mahal.
2. ✘ Red sand stone is non-visible in Taj Mahal complex.
3. ✔ The Taj Mahal is surrounded by a four-quartered garden known as Chahr Bagh
4. ✘ The Taj Mahal was constructed to celebrate the 'Urs ceremony for Mumtaz Mahal'

Question Number : 24 Question Id : 97103630340 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

In the contemporary texts, Taj Mahal is known \_\_\_\_\_

Options :

1. ✘ Mumtazabad
2. ✘ Mumtaz Mahal
3. ✘ Zainabad
4. ✔ Rauza-i-Munavvara



**Question Number : 25 Question Id : 97103630341 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

The document indicating the ownership of land, where Taj Mahal was built, is known as \_\_

**Options :**

1. ✓ Farman
2. ✗ Sale deed
3. ✗ Sale-purchase deed
4. ✗ Gift deed

**Is Section Default? :** null

**Question Number : 26 Question Id : 97103630342 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Telephone is an example of \_\_\_\_\_

**Options :**

1. ✓ Linear communication
2. ✗ Non-linear communication
3. ✗ Circular communication

#### 4. ✘ Mechanized communication

**Question Number : 27 Question Id : 97103630343 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

The mode of communication that involves a single source transmitting information to a large number of receivers simultaneously, is called \_\_\_\_\_

**Options :**

1. ✘ Group communication
2. ✔ Mass communication
3. ✘ Interpersonal communication
4. ✘ Intrapersonal communication

**Question Number : 28 Question Id : 97103630344 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

In communication, the language is \_\_\_\_\_

**Options :**

1. ✘ The non-verbal code
2. ✔ The verbal code

3. ✘ The symbolic code

4. ✘ The iconic code

**Question Number : 29 Question Id : 97103630345 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Chatting in internet is \_\_\_\_\_ type of communication

**Options :**

1. ✘ Parallel communication

2. ✘ Grapevine communication

3. ✔ Verbal communication

4. ✘ Non-verbal communication

**Question Number : 30 Question Id : 97103630346 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which group of communicating aspects does not disrupt the communication process in the class?

**Options :**

1. ✘ Evaluating - focusing - exaggerating

2. ✓ Focusing – illustrating - exaggerating

3. ✘ Evaluating – focusing - illustrating

4. ✘ Reversing – Evaluating – focusing

**Question Number : 31 Question Id : 97103630347 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which of the following can be termed as verbal communication?

**Options :**

1. ✘ The child was crying to the attention of the mother

2. ✘ Signal at the cross-road changed from green to orange

3. ✓ Professor RAM delivered the lecture in the class room

4. ✘ Deepika wrote a letter for leave application

**Question Number : 32 Question Id : 97103630348 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

The first Indian satellite for serving the educational sector is \_\_\_\_\_

**Options :**

1.

✘ INSAT-B

2. ✔ EDUSAT

3. ✘ INSAT-C

4. ✘ SATEDU

**Question Number : 33 Question Id : 97103630349 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

In analog mass communication, stories are \_\_\_\_\_

**Options :**

1. ✔ Static

2. ✘ Dynamic

3. ✘ Interactive

4. ✘ Exploratory

**Question Number : 34 Question Id : 97103630350 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

If a certain code MANISH is written as NZMRHS, then how will RANJITA be written in the same code?

**Options :**

1. ✘ IZMPRGZ
2. ✘ IZMQRIZ
3. ✔ IZMQRGZ
4. ✘ IZMQRHZ

**Question Number : 35 Question Id : 97103630351 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

A is father of C and D is son of B. E is brother of A. If C is sister of D, how is B related to E?

**Options :**

1. ✘ Brother-in-law
2. ✔ Sister-in-law
3. ✘ Husband
4. ✘ Daughter

Question Number : 36 Question Id : 97103630352 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Complete the series Q1F, S2E, U6D, W21C, \_\_\_\_\_

Options :

1. ✘ Y66B

2. ✘ Y44B

3. ✔ Y88B

4. ✘ Z88B

Question Number : 37 Question Id : 97103630353 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

If SHARP is coded as 58034 and PUSH is coded as 4658 then RUSH is coded as \_\_\_\_

Options :

1. ✘ 3568

2. ✔ 3658

3. ✘ 3685

4. ✘ 3583

**Question Number : 38 Question Id : 97103630354 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

RIDE : LNBE :: HELP : ?

**Options :**

1. ✘ NINP

2. ✘ BAJP

3. ✔ BJJP

4. ✘ JPCH

**Question Number : 39 Question Id : 97103630355 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

The ratio of the boys and girls in a school is 7:6. If 100 boys join in the school, the ratio would become 5:4 then the number of girls in the school is \_\_\_\_\_

**Options :**

1. ✘ 200

2. ✘ 800

3. ✔ 1200



4. ✘ 1600

**Question Number : 40 Question Id : 97103630356 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the least number to be subtracted from 696 to be it a perfect square?

**Options :**

1. ✘ 1

2. ✘ 16

3. ✔ 20

4. ✘ 71

**Question Number : 41 Question Id : 97103630357 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

If a trader sold two cars each at Rs.325475 and gains 12% on the first and losses 12% on the second, then his profit or loss percentage on the whole is \_\_\_\_\_

**Options :**

1. ✘ 14.4% profit

2. ✔ 1.44% loss

3. ✘ 14.4% loss

4. ✘ 0%

**Question Number : 42 Question Id : 97103630358 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

At what rate of interest is an amount doubled in two years, when compounded annually?

**Options :**

1. ✘ 30 %

2. ✘ 45.2 %

3. ✔ 41.4 %

4. ✘ 73.2 %

**Question Number : 43 Question Id : 97103630359 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

If 24 men can do a work in 35 days, how many men are required to complete the work in 21 days?

**Options :**

1. ✘ 38

2. ✘ 36

3. ✔ 40

4. ✘ 42

**Question Number : 44 Question Id : 97103630360 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

A train travels for 9 hours. It travelled the first half of the distance at 12 kmph and remaining distance at 15 kmph. Find the distance.

**Options :**

1. ✔ 120

2. ✘ 180

3. ✘ 920

4. ✘ 60

**Question Number : 45 Question Id : 97103630361 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which of the following groups of fractions is in descending order?

**Options :**

1. ✘  $\frac{8}{5}, \frac{9}{13}, \frac{6}{11}$

2. ✘  $\frac{8}{15}, \frac{6}{11}, \frac{9}{13}$

3. ✔  $\frac{9}{13}, \frac{6}{11}, \frac{8}{15}$

4. ✘  $\frac{6}{11}, \frac{8}{15}, \frac{9}{13}$

**Question Number : 46 Question Id : 97103630362 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Consider the statements :

- I. I watch TV only if I am bored
- II. I am never bored when I have my brother's company
- III. Whenever I go to the theatre I take my brother along.

Which one of the following conclusions is valid in the content of the above statements.

**Options :**

1. ✘ If I am bored, I watch TV

2. ✘ If I am bored, I seek my brother's company.

3. ✘ If I am not with my brother, then I watch TV

4. ✔ If I am not bored, I do not watch TV

Question Number : 47 Question Id : 97103630363 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Find the number of triangles in the given figure.



Options :

1. ✘ 8

2. ✘ 10

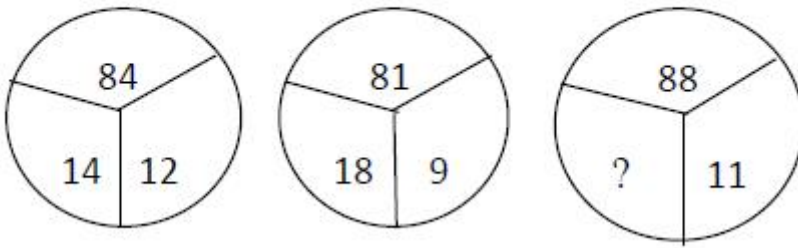
3. ✔ 14

4. ✘ 12

Question Number : 48 Question Id : 97103630364 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction

Time : 0

Select the missing number from the following.



Options :

1. ✘ 10

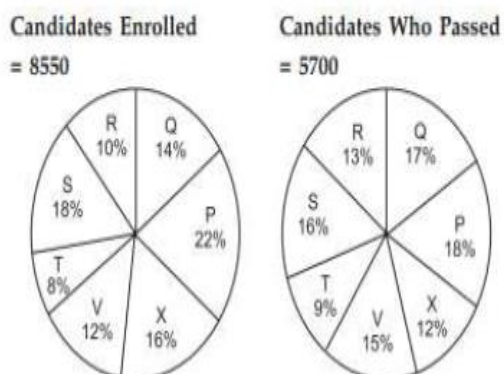
2. ✘ 12

3. ✘ 14

4. ✔ 16

Question Number : 49 Question Id : 97103630365 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Study the following pie graphs carefully and answer the questions given below. Distribution of Candidates Enrolled For M.B.A. Entrance Examination And Those Who Passed In Different Institutes : P, Q, R, S, T, V and X.



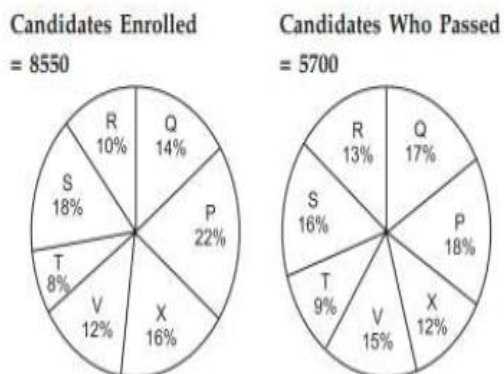
What percentage of candidates passed the Exam from institute T out of the total number of candidates enrolled from the same institute?

Options :

1. ✘ 50%
2. ✘ 62.5%
3. ✔ 75%
4. ✘ 80%

Question Number : 50 Question Id : 97103630366 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Study the following pie graphs carefully and answer the questions given below. Distribution of Candidates Enrolled For M.B.A. Entrance Examination And Those Who Passed In Different Institutes : P, Q, R, S, T, V and X.



What is the ratio of candidates passed to the candidates enrolled from institute P?

Options :

1. ✘ 9 : 11

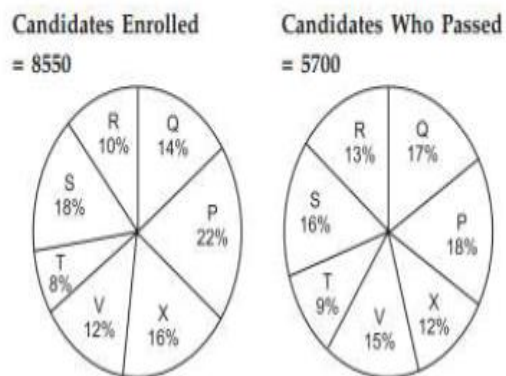
2. ✘ 14 : 17

3. ✔ 6 : 11

4. ✘ 9 : 17

**Question Number : 51 Question Id : 97103630367 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Study the following pie graphs carefully and answer the questions given below. Distribution of Candidates Enrolled For M.B.A. Entrance Examination And Those Who Passed In Different Institutes : P, Q, R, S, T, V and X.



What is the percentage of candidates passed to the candidates enrolled for institutes Q and R together?

**Options :**

1. ✘ 68%

2. ✔ 83%

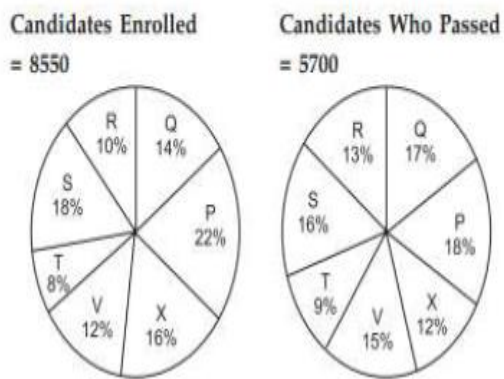


3. ✘ 74%

4. ✘ 65%

**Question Number : 52 Question Id : 97103630368 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Study the following pie graphs carefully and answer the questions given below. Distribution of Candidates Enrolled For M.B.A. Entrance Examination And Those Who Passed In Different Institutes : P, Q, R, S, T, V and X.



Which institute has the highest percentage of candidates passed to the candidates enrolled?

**Options :**

1. ✘ Q

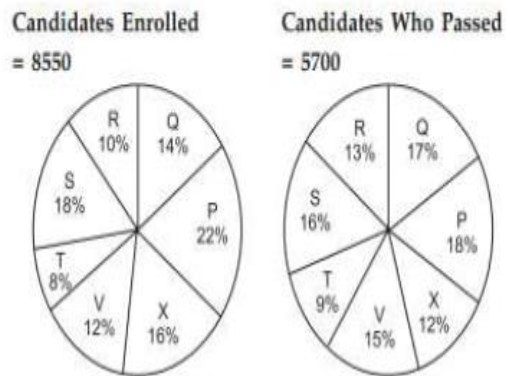
2. ✔ R

3. ✘ V

4. ✘ T

**Question Number : 53 Question Id : 97103630369 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Study the following pie graphs carefully and answer the questions given below. Distribution of Candidates Enrolled For M.B.A. Entrance Examination And Those Who Passed In Different Institutes : P, Q, R, S, T, V and X.



The number of candidates passed from institutes S and P together exceeds the number of candidates enrolled from institutes T and R together by

**Options :**

1. ✘ 228

2. ✘ 279

3. ✔ 399

4. ✘ 407

**Question Number : 54 Question Id : 97103630370 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which of the following is not a network device?

Options :

1. ✓ CPU

2. ✗ Switch

3. ✗ Hub

4. ✗ Router

Question Number : 55 Question Id : 97103630371 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

A Gigabyte is equal to \_\_\_\_\_

Options :

1. ✗ 1024 bytes

2. ✗ 1024 kilobytes

3. ✓ 1024 megabytes

4. ✗ 1024 terabytes

Question Number : 56 Question Id : 97103630372 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

A computer program that translates a program statement by statement into machine language is called \_\_\_\_\_

Options :

1. ✘ A compiler
2. ✔ An interpreter
3. ✘ A translator
4. ✘ A simulation

Question Number : 57 Question Id : 97103630373 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Which of the following is correct for  $(17)_{10}$ .

Options :

1. ✘  $(10011)_2$
2. ✘  $(10111)_2$
3. ✔  $(10001)_2$

4. ✘  $(11001)_2$

**Question Number : 58 Question Id : 97103630374 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which of the following protocol supports to link from one webpage to another page?

**Options :**

1. ✘ HTML

2. ✘ IP

3. ✘ FTP

4. ✔ HTTP

**Question Number : 59 Question Id : 97103630375 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which of the following is the biggest news agency in India?

**Options :**

1. ✘ UNI

2. ✔ PTI

3. ✘ NAAP

4. ✖ Samachar Bharathi

Question Number : 60 Question Id : 97103630376 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

The purpose of ICT use in education is to \_\_\_\_\_

Options :

1. ✖ Make teaching interesting
2. ✖ Attract students
3. ✔ Optimize learning process
4. ✖ Promote technology in teaching

Question Number : 61 Question Id : 97103630377 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Which of the following mobile payment application is developed by the National Payments Corporation of India based on UPI?

Options :

1. ✖ MYGOV

2. ✓ BHIM

3. ✗ UMANG

4. ✗ Phone pay

**Question Number : 62 Question Id : 97103630378 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Assertion(A): Night time temperature in the central parts of a city are generally higher than those over the surrounding rural areas.

Reason(R): Radiation losses over the urban areas are less than that over the rural areas.

Choose the correct answer from the options given below.

**Options :**

1. ✓ Both (A) and (R) are true and (R) is the correct explanation of (A).

2. ✗ Both (A) and (R) are true but (R) is not the correct explanation of (A).

3. ✗ (A) true, but (R) is false.

4. ✗ (A) is false, but (R) is true

**Question Number : 63 Question Id : 97103630379 Display Question Number : Yes Is Question**

**Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which of the following activity contributes more to water pollution than any other throughout world?

**Options :**

1. ✘ Industry
2. ✘ Hydroelectric power generation
3. ✘ Urbanization
4. ✔ Agriculture

**Question Number : 64 Question Id : 97103630380 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which of the following is not a water-borne disease?

**Options :**

1. ✘ Cholera
2. ✘ Hepatitis
3. ✘ Typhoid
4. ✔ Dengue



Question Number : 65 Question Id : 97103630381 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Which of the following is not a renewable natural resource?

Options :

1. ✘ Fresh water

2. ✘ Clean water

3. ✔ Salt

4. ✘ Fertile soil

Question Number : 66 Question Id : 97103630382 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

The chemical formula for Baking soda is \_\_\_\_\_

Options :

1. ✘  $\text{NH}_4\text{Cl}$

2. ✔  $\text{NaHCO}_3$

3. ✘  $\text{Na}_2\text{CO}_3\text{H}_2\text{O}$

4. ✘  $\text{CH}_3\text{COOH}$

Question Number : 67 Question Id : 97103630383 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Which was the Cultural Capital of Andhra Pradesh?

Options :

1. ✘ Tirupati

2. ✘ Visakhapatnam

3. ✔ Rajamahendravaram

4. ✘ Amaravathi

Question Number : 68 Question Id : 97103630384 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Koundinya wildlife sanctuary is located in which of the following states?

Options :

1. ✔ Andhra Pradesh

2. ✘ Kerala

3. ✘ Tamil Nadu

4. ✘ Karnataka

**Question Number : 69 Question Id : 97103630385 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

National council for women education was established in \_\_\_\_\_

**Options :**

1. ✔ 1958

2. ✘ 1976

3. ✘ 1989

4. ✘ 1965

**Question Number : 70 Question Id : 97103630386 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Autonomy in higher education system implies freedom in \_\_\_\_\_

**Options :**

1. ✘ Administration

2. ✓ Curriculum development

3. ✘ Finance

4. ✘ Policy-making

## COMMERCE

Section Id :	971036432
Section Number :	2
Mandatory or Optional :	Mandatory
Number of Questions :	70
Section Marks :	70
Enable Mark as Answered Mark for Review and Clear Response :	Yes
Maximum Instruction Time :	0
Is Section Default? :	null

Question Number : 71 Question Id : 97103630387 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Monetary policy is primarily concerned with

Options :

1. ✘ Government spending

2. ✓ Regulation of banks and financial institutions

3. ✖ Taxation policies

4. ✖ Foreign trade agreements

**Question Number : 72 Question Id : 97103630388 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

The Consumer Protection Act primarily aimed at

**Options :**

1. ✖ Protecting businesses from competition

2. ✖ Ensuring fair competition

3. ✔ Safeguarding the rights of consumers

4. ✖ Regulating import and export policies

**Question Number : 73 Question Id : 97103630389 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which of the following is a driver of globalization?

**Options :**

1. ✖ Protectionism

2. ✓ Technological advancements

3. ✘ Localized marketing

4. ✘ Barriers to entry

**Question Number : 74 Question Id : 97103630390 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is a common mode of entry into international business for companies looking to minimize risk and investment?

**Options :**

1. ✓ Exporting

2. ✘ Licensing

3. ✘ Franchising

4. ✘ Joint ventures

**Question Number : 75 Question Id : 97103630391 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which theory of international trade suggests that countries should specialize in producing goods for which they have an absolute advantage?

**Options :**

1. ✘ Mercantilism
2. ✘ Comparative advantage
3. ✔ Absolute advantage
4. ✘ Factor proportions theory

**Question Number : 76 Question Id : 97103630392 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is a common non-tariff barrier to international trade?

**Options :**

1. ✔ Quotas
2. ✘ Subsidies
3. ✘ Import taxes
4. ✘ Embargoes

**Question Number : 77 Question Id : 97103630393 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which organization focuses on promoting the development of less developed countries through trade and investment policies?

**Options :**

1. ✘ World Bank
2. ✘ IMF
3. ✔ UNCTAD
4. ✘ WTO

**Question Number : 78 Question Id : 97103630394 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What does the realization concept in accounting emphasize?

**Options :**

1. ✘ Recognition of expenses
2. ✔ Recognition of revenues
3. ✘ Recognition of both expenses and revenues
4. ✘ Recognition of liabilities

**Question Number : 79 Question Id : 97103630395 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**



In a partnership, when a new partner is admitted, how is the existing profit-sharing ratio affected?

**Options :**

1. ✓ It remains unchanged
2. ✗ It increases for existing partners
3. ✗ It decreases for existing partners
4. ✗ It is decided by the new partner

**Question Number : 80 Question Id : 97103630396 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What happens to the deceased partner's profit share in a partnership firm?

**Options :**

1. ✗ It is transferred to the existing partners
2. ✓ It goes to the legal heirs of the deceased partner
3. ✗ It is retained by the firm
4. ✗ It is distributed among the employees

**Question Number : 81 Question Id : 97103630397 Display Question Number : Yes Is Question**

**Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

When shares are forfeited, what happens to the amount paid by the shareholder?

**Options :**

1. ✘ It is refunded to the shareholder
2. ✘ It is transferred to the capital reserve
3. ✔ It is forfeited by the company
4. ✘ It is distributed among the other shareholders

**Question Number : 82 Question Id : 97103630398 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the significance of consolidated financial statements in holding company accounts?

**Options :**

1. ✘ To show only the parent company's financial position
2. ✘ To show the financial position of each subsidiary separately
3. ✔ To present the combined financial position of the group
4. ✘ To highlight the performance of individual subsidiaries

**Question Number : 83 Question Id : 97103630399 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the primary purpose of vouching in auditing?

**Options :**

1. ✘ To verify the authenticity of financial statements
2. ✘ To ensure compliance with tax regulations
3. ✘ To confirm the existence of assets and liabilities
4. ✔ To check the accuracy of transactions

**Question Number : 84 Question Id : 97103630400 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the objective of a cost audit?

**Options :**

1. ✘ To ensure compliance with accounting standards
2. ✘ To examine the efficiency of production processes
3. ✘ To verify the accuracy of financial statements
4. ✔ To control and regulate costs

Question Number : 85 Question Id : 97103630401 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Long-run cost curves are influenced by changes in

Options :

1. ✘ Output only
2. ✘ Input prices only
3. ✔ Both input prices and output levels
4. ✘ Market demand only

Question Number : 86 Question Id : 97103630402 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Returns to Scale refer to the changes in

Options :

1. ✘ Output in response to changes in inputs in the short run
2. ✔ Output in response to changes in inputs in the long run
3. ✘ Input prices in the short run

4. ✖ Market demand in the long run

Question Number : 87 Question Id : 97103630403 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Indifference curve analysis helps in understanding:

Options :

1. ✖ The relationship between price and quantity demanded.
2. ✔ Consumer preferences and trade-offs between goods
3. ✖ The impact of government interventions on consumer choices
4. ✖ The impact of advertising on consumer behaviour

Question Number : 88 Question Id : 97103630404 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

What does utility analysis in consumer behaviour focus on?

Options :

1. ✖ Maximizing the number of goods consumed.
2. ✔ Maximizing total satisfaction or pleasure from consuming goods.
3. ✖ Minimizing the cost of goods.

4. ✘ Maximizing government regulations on consumption

**Question Number : 89 Question Id : 97103630405 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

The main objective of a business firm is to

**Options :**

1. ✘ Maximize sales

2. ✘ Minimize costs

3. ✔ Maximize profit

4. ✘ Maximize market share

**Question Number : 90 Question Id : 97103630406 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which analysis helps in understanding how consumers allocate their income to maximize satisfaction?

**Options :**

1. ✘ Demand analysis

2. ✔ Utility analysis

3. ✘ Elasticity analysis

4. ✘ Cost analysis

**Question Number : 91 Question Id : 97103630407 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

In which market form do firms have no control over the market price?

**Options :**

1. ✔ Perfect competition

2. ✘ Monopolistic competition

3. ✘ Oligopoly

4. ✘ Monopoly

**Question Number : 92 Question Id : 97103630408 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

According to the dividend irrelevance theory, dividend policy has no impact on

**Options :**

1. ✔ Stock Price

2. ✘ Earnings per share

3. ✖ Return on equity

4. ✖ Market capitalization

**Question Number : 93 Question Id : 97103630409 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

In finance, what does the term "beta" measure?

**Options :**

1. ✔ Market risk

2. ✖ Interest rate risk

3. ✖ Credit risk

4. ✖ Currency risk

**Question Number : 94 Question Id : 97103630410 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the main advantage of leasing for a lessee?

**Options :**

1. ✖ Ownership of the asset

2. ✖



Tax benefits

3. ✓ Flexibility

4. ✗ Fixed payments

**Question Number : 95 Question Id : 97103630411 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the relationship between the cost of debt and the credit rating of a company?

**Options :**

1. ✗ Inverse relationship

2. ✓ Direct relationship

3. ✗ No relationship

4. ✗ Non-linear relationship

**Question Number : 96 Question Id : 97103630412 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which working capital policy maintains a high level of current assets to meet any unforeseen demand?

**Options :**

1. ✓ Conservative policy

2. ✘ Aggressive policy

3. ✘ Moderate policy

4. ✘ Random policy

**Question Number : 97 Question Id : 97103630413 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the primary purpose of asset securitization?

**Options :**

1. ✘ Increase liquidity

2. ✓ Reduce credit risk

3. ✘ Increase interest rates

4. ✘ Decrease market volatility

**Question Number : 98 Question Id : 97103630414 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

In the context of multinational capital budgeting, what is the primary challenge faced by firms?

**Options :**

1. ✓ Currency risk
2. ✗ Interest rate risk
3. ✗ Inflation risk
4. ✗ Political risk

**Question Number : 99 Question Id : 97103630415 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

In a skewed distribution, which measure of central tendency is generally recommended?

**Options :**

1. ✗ Mean
2. ✓ Median
3. ✗ Mode
4. ✗ Range

**Question Number : 100 Question Id : 97103630416 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction**

**Time : 0**

The range is a measure of

**Options :**

1. ✘ Central Tendency
2. ✔ Dispersion
3. ✘ Skewness
4. ✘ Correlation

**Question Number : 101 Question Id : 97103630417 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

A positively skewed distribution implies that

**Options :**

1. ✔ Mean > Median
2. ✘ Median > Mean
3. ✘ Mean = Median
4. ✘ No relationship between Mean and Median

**Question Number : 102 Question Id : 97103630418 Display Question Number : Yes Is Question**

**Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

In correlation coefficients, which value indicates a perfect positive linear relationship?

**Options :**

1. ✘ 0

2. ✔ 1

3. ✘ -1

4. ✘ 0.5

**Question Number : 103 Question Id : 97103630419 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the sum of probabilities of all possible outcomes in a sample space?

**Options :**

1. ✘ 0

2. ✔ 1

3. ✘ 2

4. ✘ Infinity

Question Number : 104 Question Id : 97103630420 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

The normal distribution is characterized by its

Options :

1. ✘ Skewness
2. ✘ Kurtosis
3. ✔ Symmetry
4. ✘ Range

Question Number : 105 Question Id : 97103630421 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Which statistical test is appropriate for comparing the means of two independent groups when the data are not normally distributed?

Options :

1. ✘ t-test
2. ✘ ANOVA
3. ✔ Mann-Whitney U-test
4. ✘ Chi-square test

**Question Number : 106 Question Id : 97103630422 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What refers to the official arrangement of roles, responsibilities, and relationships within an organization?

**Options :**

1. ✓ Formal organization
2. ✗ Informal organization
3. ✗ The span of control
4. ✗ Delegation

**Question Number : 107 Question Id : 97103630423 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Delegation of authority involves

**Options :**

1. ✗ Concentrating power at the top
2. ✗ Distributing tasks without authority
3. ✓ Giving employees the right to make decisions

#### 4. ✘ Centralizing decision-making processes

**Question Number : 108 Question Id : 97103630424 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

According to Maslow's Hierarchy of Needs, which needs must be satisfied before an individual is motivated by higher-level needs?

**Options :**

1. ✔ Physiological needs

2. ✘ Safety needs

3. ✘ Social needs

4. ✘ Esteem needs

**Question Number : 109 Question Id : 97103630425 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Job evaluation is primarily used for

**Options :**

1. ✘ Selection and Recruitment

2. ✘ Job performance appraisal



3. ✓ Determining fair compensation.

4. ✘ Employee training

**Question Number : 110 Question Id : 97103630426 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which one is a process by which individuals organize and interpret their sensory impressions to give meaning to their environment?

**Options :**

1. ✘ Attitude

2. ✓ Perception

3. ✘ Emotion

4. ✘ Personality

**Question Number : 111 Question Id : 97103630427 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

In a formal organizational structure, what does the chain of command represent?

**Options :**

1. ✘ Informal communication channels

2. ✓ Reporting relationships

3. ✗ Employee social networks

4. ✗ Decision-making processes

**Question Number : 112 Question Id : 97103630428 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What does the term “tort” refer to in business law?

**Options :**

1. ✗ A brench of contract

2. ✗ A criminal offense committed by a business entity

3. ✗ A violation of environmental regulations

4. ✓ A civil wrong or injury caused to another party

**Question Number : 113 Question Id : 97103630429 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the primary function of the Reserve Bank of India (RBI)?

**Options :**

1. ✗ Fiscal Policy Management

2. ✓ Monetary Policy Management

3. ✗ Foreign Exchange Regulation

4. ✗ Trade Promotion

Question Number : 114 Question Id : 97103630430 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

The Main objective of providing depreciation is \_\_\_\_\_

Options :

1. ✗ To calculate financial position

2. ✓ To calculate true profit

3. ✗ To reduce tax burden

4. ✗ To reduce profit

Question Number : 115 Question Id : 97103630431 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Which of the following is a digital payment system?

Options :

1. ✘ Demand Draft
2. ✘ Net Banking System
3. ✘ RTGS (Real-Time Gross Settlement)
4. ✔ UPI (Unified Payments Interface)

**Question Number : 116 Question Id : 97103630432 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the purpose of Basel norms in the Indian banking sector?

**Options :**

1. ✘ Promoting financial inclusion
2. ✔ Ensuring soundness and stability of the banking system
3. ✘ Regulating cooperative banks
4. ✘ Facilitating foreign direct investment

**Question Number : 117 Question Id : 97103630433 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What are the two main segments of the financial market in India?

**Options :**

1. ✘ Primary market and Secondary market
2. ✔ Money market and Capital market
3. ✘ Stock market and Commodity market
4. ✘ Forex market and Derivatives market

**Question Number : 118 Question Id : 97103630434 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What are the main components of digitalization in banking and financial services?

**Options :**

1. ✔ Internet banking, mobile banking, and digital payment systems
2. ✘ Branch banking, ATM services, and check payments
3. ✘ Manual transactions, physical documents, and cash withdrawals
4. ✘ Postal banking, telegraph transfers, and barter systems

**Question Number : 119 Question Id : 97103630435 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What role does re-insurance play in the insurance sector?

**Options :**

1. ✘ Insuring individuals against multiple risks
2. ✔ Transferring risks from one insurance company to another
3. ✘ Managing non-performing assets
4. ✘ Regulating the insurance market

**Question Number : 120 Question Id : 97103630436 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which marketing approach emphasizes building long-term relationships with customers?

**Options :**

1. ✘ Production orientation
2. ✘ Selling orientation
3. ✔ Marketing Orientation
4. ✘ Product orientation

**Question Number : 121 Question Id : 97103630437 Display Question Number : Yes Is Question**

**Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the combination of products offered by a company called?

**Options :**

1. ✘ Product line
2. ✔ Product mix
3. ✘ Product range
4. ✘ Product assortment

**Question Number : 122 Question Id : 97103630438 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which promotional method involves non-personal communication paid by an identified sponsor?

**Options :**

1. ✔ Advertising
2. ✘ Personal selling
3. ✘ Publicity
4. ✘ Sales promotion

**Question Number : 123 Question Id : 97103630439 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the primary goal of personal selling?

**Options :**

1. ✘ Create awareness
2. ✘ Provide information
3. ✔ Persuade and close sales
4. ✘ Build brand image

**Question Number : 124 Question Id : 97103630440 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the set of intermediaries a product passes through on its way to the end consumer called?

**Options :**

1. ✘ Supply chain
2. ✘ Distribution network
3. ✔ Channel of distribution



4. ✘ Logistics system

**Question Number : 125 Question Id : 97103630441 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which one is a process of managing and directing the flow of goods and services from producers to consumers?

**Options :**

1. ✘ Supply chain management
2. ✘ Distribution management
3. ✘ Channel management
4. ✔ Logistics management

**Question Number : 126 Question Id : 97103630442 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the first stage in the consumer buying process?

**Options :**

1. ✘ Evaluation of alternatives
2. ✘ Purchase decision

3. ✓ Problem recognition

4. ✗ Post-purchase evaluation

Question Number : 127 Question Id : 97103630443 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

What is the Doctrine of Caveat Emptor?

Options :

1. ✓ Buyer beware.

2. ✗ Seller beware

3. ✗ Consumer Protection

4. ✗ Good faith

Question Number : 128 Question Id : 97103630444 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0

Which one of the following is not the right of an unpaid seller?

Options :

1. ✗ Right of lien

2. ✗ Right of stoppage in transit

3. ✘ Right to re-sell

4. ✔ Right to offer

**Question Number : 129 Question Id : 97103630445 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

When is a negotiable instrument considered dishonoured?

**Options :**

1. ✘ When it is not accepted by the drawee

2. ✔ When it is not paid on maturity

3. ✘ When it is not properly stamped

4. ✘ When it is submitted before the maturity

**Question Number : 130 Question Id : 97103630446 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What are the two main types of special contracts under the Indian Contract Act, 1872?

**Options :**

1. ✘ Unilateral and Bilateral

2.

✘ Void and Voidable

3. ✔ Indemnity and Guarantee

4. ✘ Express and Implied

**Question Number : 131 Question Id : 97103630447 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Stock exchange deals with

**Options :**

1. ✘ Issue of debentures

2. ✘ Issue of equity shares

3. ✘ Issue preference shares

4. ✔ Second hand securities

**Question Number : 132 Question Id : 97103630448 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

In a contract of agency, who is the agent?

**Options :**

1. ✔ The principal

2. ✖ The third party

3. ✖ The attorney

4. ✖ The mediator

**Question Number : 133 Question Id : 97103630449 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

How is a Limited Liability Partnership (LLP) formed in India?

**Options :**

1. ✔ By filing a memorandum with the Registrar of Companies

2. ✖ Through a special resolution

3. ✖ By obtaining approval from the Ministry of Finance

4. ✖ By submitting an affidavit to the court

**Question Number : 134 Question Id : 97103630450 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What does the term "Residential status" refer to in the context of income tax?

**Options :**

1. ✘ Owning of residences
2. ✘ Citizenship status
3. ✔ Status resident or non-resident for tax purposes
4. ✘ Social status of a resident

**Question Number : 135 Question Id : 97103630451 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

In Corporate Tax Planning, what is the distinction between tax avoidance and tax evasion?

**Options :**

1. ✘ They have the same meaning
2. ✔ Tax avoidance is legal, while tax evasion is illegal
3. ✘ Tax evasion is encouraged by governments
4. ✘ Tax avoidance is for individuals, while tax evasion is for corporations

**Question Number : 136 Question Id : 97103630452 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What are the considerations in specific business situations, such as "Make or buy decisions" related?

**Options :**

1. ✘ Marketing strategies
2. ✘ Human resource planning
3. ✔ Corporate tax planning
4. ✘ Financial Accounting

**Question Number : 137 Question Id : 97103630453 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

When considering "Own or lease an asset" situations, what is a common concern?

**Options :**

1. ✘ Employee satisfaction
2. ✘ Cost of the asset
3. ✔ Tax implications
4. ✘ Market demand

**Question Number : 138 Question Id : 97103630454 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What is the correct sequence for computing taxable income under various heads?

**Options :**

1. ✘ Capital gains, Salary, House property, Business Income
2. ✔ Salary, House property, Business Income, Capital gains.
3. ✘ Business income, House property, Capital gains, Salary
4. ✘ Salary, Business income, House property, Capital gains

**Question Number : 139 Question Id : 97103630455 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

What does marginal costing primarily focus on

**Options :**

1. ✘ Total costs
2. ✔ Variable costs
3. ✘ Fixed costs
4. ✘ Indirect costs



**Question Number : 140 Question Id : 97103630456 Display Question Number : Yes Is Question Mandatory : No Calculator : None Response Time : N.A Think Time : N.A Minimum Instruction Time : 0**

Which method helps in avoiding double taxation on income in the case of international transactions?

**Options :**

1. ✘ Tax deduction
2. ✘ Tax credit
3. ✔ Tax treaty
4. ✘ Tax exemption